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CHEMED CORPORATION AND SUBSIDIARY COMPANIES

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                                    PART I. FINANCIAL INFORMATION
                            Item 1. Financial Statements
                CHEMED CORPORATION AND SUBSIDIARY COMPANIES
                        CONSOLIDATED BALANCE SHEET
                (in thousands except share and per share data)
                    UNAUDITED
```

June 30, 1994
-----------
\$ $\quad 10,397$
2, 087
77,746
5,218

```
December 31,
``` 1993 ---------
```

ASSETS
Current assets

```
    Cash and cash equivalents \(\quad\) 10,397 \$ 14,615
    Marketable securities 2,087 1,200
    Accounts receivable, less allowances of \(\$ 2,688(1993-\$ 2,391) \quad 77,746\) 58, 350
    Current portion of note receivable 5,218 5,627
            Raw materials \(\quad 5,798\) 6,977
            Finished goods and general merchandise
\begin{tabular}{|c|c|c|c|}
\hline & 5,798 & & 6,977 \\
\hline & 49,147 & & 47,768 \\
\hline & 13,012 & & 10,677 \\
\hline & 163,405 & & 145,214 \\
\hline & 28,394 & & 30,656 \\
\hline & 46,385 & & 37,657 \\
\hline & 5,455 & & 10,413 \\
\hline & 76,222 & & 70,758 \\
\hline & 21,715 & & 22,166 \\
\hline & 113,403 & & 94,867 \\
\hline & 17,815 & & 18,522 \\
\hline \$ & 472,794 & \$ & 430,253 \\
\hline
\end{tabular}

\section*{LIABILITIES}

Current liabilities

Accounts payable
Bank notes and loans payable Current portion of long-term debt
Income taxes
Deferred contract revenue
Other current liabilities
Total current liabilities
Deferred income taxes
Long-term debt
Other liabilities and deferred income
Minority interest
Total Liabilities
\$ 2

25,00
6,058
18,321
23,259
36,481
----------1
135,749
1,511
109,414
40, 846
34,068
321,588
----------
STOCKHOLDERS' EQUITY
Capital stock-authorized \(15,000,000\) shares \(\$ 1\) par;
issued \(12,249,942(1993-12,087,894)\) shares
Paid-in capital
\begin{tabular}{|c|c|c|c|}
\hline & 12,250 & & 12,088 \\
\hline & 136,302 & & 132,095 \\
\hline & 103,505 & & 99,851 \\
\hline & 7,397 & & - \\
\hline & \((67,494)\) & & \((63,914)\) \\
\hline & \((40,754)\) & & \((42,969)\) \\
\hline & 151,206 & & 137,151 \\
\hline \$ & 472,794 & \$ & 430,253 \\
\hline
\end{tabular}

See accompanying notes to unaudited financial statements.
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CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME

UNAUDITED
(in thousands except per share data)
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Three Months Ended June 30,} & \multicolumn{2}{|l|}{Six Months Ended June 30,} \\
\hline & 1994 & 1993 & 1994 & 1993 \\
\hline \multicolumn{5}{|l|}{Continuing Operations} \\
\hline Sales & \$104, 056 & \$100,311 & \$201,641 & \$195,243 \\
\hline Service revenues & 57,328 & 26,930 & 111,812 & 52,517 \\
\hline Total sales and service revenues & 161,384 & 127,241 & 313,453 & 247,760 \\
\hline Cost of goods sold & 71,405 & 69,233 & 138,525 & 134,264 \\
\hline Cost of services provided & 35,809 & 14,865 & 69,847 & 29,344 \\
\hline Selling and marketing expenses & 24,307 & 22,584 & 47,614 & 44,200 \\
\hline General and administrative expenses & 20,668 & 13,142 & 39,948 & 26,593 \\
\hline Depreciation & 2,729 & 2,117 & 5,383 & 4,167 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Total costs and expenses & & 54,918 & & 21,941 & & 301,317 & \multicolumn{2}{|r|}{238,568} \\
\hline Income from operations & & 6,466 & & 5,300 & & 12,136 & & 9,192 \\
\hline Interest expense & & \((2,167)\) & & \((2,258)\) & & \((4,214)\) & & \((4,531)\) \\
\hline Other income, net & & 5,977 & & 4,979 & & 12,290 & & 9,649 \\
\hline Income before income taxes, equity earnings and minority interest & & 10,276 & & 8,021 & & 20,212 & & 14,310 \\
\hline Income taxes & & \((4,342)\) & & \((2,762)\) & & \((8,389)\) & & \((4,726)\) \\
\hline Equity in earnings of affiliate & & 686 & & 478 & & 1,307 & & 957 \\
\hline Minority interest in earnings of subsidiaries & & (939) & & (873) & & \((1,772)\) & & (1,599) \\
\hline Income from continuing operations & & 5,681 & & 4,864 & & 11,358 & & 8,942 \\
\hline Discontinued Operations & & 2,336 & & 687 & & 2,336 & & 687 \\
\hline Income before cumulative effect of a change in accounting principle & & 8,017 & & 5,551 & & 13,694 & & 9,629 \\
\hline Cumulative effect of a change in accounting principle & & - & & - & & - & & 1,651 \\
\hline Net Income & \$ & 8,017 & \$ & 5,551 & \$ & 13,694 & \$ & 11,280 \\
\hline \multicolumn{9}{|l|}{Earnings Per Common Share} \\
\hline Income from continuing operations & \$ & . 58 & \$ & . 50 & \$ & 1.15 & \$ & . 92 \\
\hline Income before cumulative effect of a change in accounting principle & \$ & . 81 & \$ & . 57 & \$ & 1.39 & \$ & . 99 \\
\hline Net income & \$ & . 81 & \$ & . 57 & \$ & 1.39 & \$ & 1.15 \\
\hline Average Number of Shares Outstanding & & 9,847 & & 9,770 & & 9,836 & & 9,768 \\
\hline Cash Dividends Paid Per Share & \$ & . 51 & \$ & . 50 & \$ & 1.02 & \$ & 1.00 \\
\hline
\end{tabular}

See accompanying notes to unadited financial statements.

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CHEMED CORPORATION AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENT OF CASH FLOWS
UNAUDITED
(in thousands)
<E1>

Cash Flows From Operating Activities
Net income



See accompanying notes to unaudited financial statements.
<F1>

> * Reclassified to conform to 1994 presentation.
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CHEMED CORPORATION AND SUBSIDIARY COMPANIES

Notes to Unaudited Financial Statements
1. The accompanying unaudited consolidated financial statements have been prepared in accordance with Rule 10-01 of SEC Regulation \(S-X\). Consequently, they do not include all the disclosures required under generally accepted accounting principles for complete financial statements. However, in the opinion of the management of Chemed Corporation (the "Company"), the financial statements presented herein contain all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows of the Company and its consolidated subsidiaries ("Chemed"). For further information regarding Chemed's accounting policies, refer to the consolidated financial statements and notes included in Chemed's Annual Report on Form \(10-\mathrm{K}\) for the year ended December 31, 1993.
2. Earnings per common share are computed using the weighted average number of shares of capital stock outstanding and exclude the dilutive effect of outstanding stock options as it is not material.
3. Equity in earnings of affiliate represents Chemed's aftertax share of the net income of Omnicare, Inc. ("Omnicare"), a
public company operating in the health care industry whose stock is traded on the New York Stock Exchange. At June 30, 1994, the Company's investment in Omnicare of \(\$ 28,394,000\) was \(\$ 3,109,000\) in excess of its \(24 \%\) equity interest ( \(\$ 3,451,000\) at December 31, 1993). The market value of the Company's investment at June 30, 1994, based on that day's closing market price of \(\$ 33\), was \(\$ 75,803,000\). Chemed received cash dividends totaling \(\$ 222,000\) during the first six months of 1994 (1993 - \$204,000).

During the first quarter of 1994, Chemed sold 149,900 shares of its investment in Omnicare, realizing a pretax gain of \(\$ 3,184,000\) ( \(\$ 1,817,000\) aftertax). Similarly, Chemed sold 90,000 shares of its investment in Omnicare during the second quarter of 1994, realizing a pretax gain of \(\$ 1,750,000\) (\$603,000 aftertax).

Thus, during the second quarter of 1994, Chemed increased the estimated rate used to record deferred income taxes on its share of Omnicare's earnings to recognize the fact that a portion of the unremitted earnings ultimately will be realized in the form of capital gains rather than as dividends. The cumulative effect of that adjustment relative
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to the book/tax basis difference in its investment in Omnicare resulted in a charge of \(\$ 380,000\) to the income tax provision in the second quarter of 1994.
4. Effective January 1, 1994, Chemed acquired all of the capital stock of Patient Care Inc. ("Patient Care") for cash payments aggregating \(\$ 20,582,000\), including deferred payments with a present value of \(\$ 6,271,000\), plus 17,500 shares of Chemed Capital Stock. Additional cash payments of up to \(\$ 10,400,000\) may be made, the amount being contingent upon the earnings of Patient Care during the three-year period ended
December 31, 1995. Patient Care emphasizes personal care in the home, with services including skilled nursing; medical and social work; nutrition; and other specialized services.

During the second quarter of 1994 the Company recorded an adjustment to the purchase price of Encore Services Systems, Inc. ("Encore") to recognize the accrual of a \(\$ 3,800,000\) contingent payment due in June 1996. The present value of this payment, \(\$ 3,338,000\), was recorded as increases to goodwill and other noncurrent liabilities.

The aggregate purchase price of Patient Care and other purchase business combinations has been allocated as follows (in thousands):
Working capital
Goodwill
Long-term debt
Other assets and liabilities - net
Total net assets
Less: cash and cash
\(\quad\) equivalents acquired
Less: deferred payments
Less: capital stock issued

Net cash used
```

\$ 9,528
20,405
(7,493)
2,792
----------
25,232
(182)
(9,609)
(500)
----------
\$ 14,941
==========

```

Unaudited pro forma sales and service revenues, which assume that the acquisitions of Patient Care and Encore (acquired in July 1993) were completed on January 1, 1993 are as follows (in thousands):
\begin{tabular}{lccc} 
For the three months & For the six months \\
ended June 30, & ended June 30,
\end{tabular}

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These acquisitions did not materially impact income before cumulative effect of a change in accounting principle for 1993 or 1994. In conjunction with the purchase of Patient Care, an application for the transfer of ownership of one region of Patient Care has been made with a state regulatory agency and is expected to be approved during 1994.
5. Effective January 1, 1994, Chemed adopted Statement of Financial Accounting Standards No. 115 ("SFAS 115"), "Accounting for Certain Investments in Debt and Equity Securities." Accordingly, the Company has classified its cash equivalents and marketable securities as "trading securities" under SFAS 115 and its investments included in other investments as "available for sale." The resultant cumulative effect of adopting SFAS 115 on the Company's statement of income in 1994 was immaterial. The cumulative effect of adopting SFAS 115 on the Company's balance sheet as of January 1, 1994 was to increase stockholders' equity by \$12, 975, 000.

As a result of adopting SFAS 115 , investments in debt and marketable equity instruments are recorded at their fair value at June 30,1994 and nonmarketable equity investments are recorded at cost. Such investments at December 31, 1993 were recorded at amortized cost.

In computing realized gains or losses on the sale of investments, the Company uses the "specific identification" method to determine the cost of investments sold.
6. On March 4, 1994, the Company entered into a \(\$ 10,000,000\) term loan agreement ("Agreement") with Fifth Third Bank. The interest rate is variable and is based on current market conditions, or at the option of the Company, the rate may be fixed based on a stipulated formula. The loan matures on March 4, 1999 and may be prepaid without penalty. The current variable interest rate is \(5.8 \%\)
7. During the second quarter of 1994 , the Company recorded an aftertax gain of \(\$ 2,336,000\) ( \(\$ .23\) per share) from the resolution of various tax issues related to operations discontinued and sold in the second quarter of 1991.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Condition
- - -------------------

Increases in accounts receivable, goodwill and accounts payable from recorded amounts at December 31, 1993 to balances as of June 30,1994 are primarily attributable to the Company's acquisition of Patient Care Inc. ("Patient Care") effective January 1, 1994. In addition, goodwill was increased in 1994 by the accrual of a \(\$ 3,338,000\) contingent payment due in June 1996 relative to the July 1993 acquisition of Encore Service Systems Inc. ("Encore"). The increase in other investments from \(\$ 37,657,000\) at December 31, 1993 to \(\$ 46,385,000\) at June 30,1994 is primarily attributable to the Company's adoption of Statement of Financial Standards No. 115 ("SFAS 115") effective January 1, 1994. Such investments are classified as "available for sale" and include \(\$ 11,208,000\) of unrealized appreciation on debt and marketable equity investments at June 30, 1994. The aftertax impact of this unrealized gain is included in stockholders' equity and amounts to \(\$ 7,397,000\) at June 30, 1994.

Increases in other current liabilities and other liabilities and deferred income as of June 30, 1994 versus balances at December 31, 1993 are primarily attributable to the recording of deferred payments for the purchase of Patient Care in January 1994. The current portion of these payments included in other current liabilities amounts to \(\$ 2,885,000\) at
June 30, 1994 and the non-current portion amounts to \(\$ 3,386,000\). Also impacting deferred income and other liabilities was the previously mentioned accrual of a contingent payment relative to the acquisition of Encore.

At June 30,1994 Chemed had approximately \(\$ 36,750,000\) of unused lines of credit with various banks. To assist with financing the purchase of Patient Care, the Company entered into a credit agreement with the Fifth Third Bank of Cincinnati, Ohio in March 1994 to borrow \(\$ 10,000,000\) for a period of five years.

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Results of Operations
- - ------------------------

Sales and service revenues and operating profit from continuing operations by business segment follow (in thousands):
\begin{tabular}{|c|c|c|c|}
\hline & & \multicolumn{2}{|c|}{June 30,} \\
\hline 1994 & 1993 & 1994 & 1993 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{Sales and Serv Revenues} \\
\hline National Sanitary Supply & \$ & 76,975 & \$ & 75,281 & & 8,435 & & 44,628 \\
\hline Roto-Rooter & & 41,900 & & 28,833 & & 83,436 & & 56,401 \\
\hline Veratex & & 24,931 & & 23,127 & & 4,897 & & 46,731 \\
\hline Patient Care & & 17,578 & & - & & 32,685 & & - \\
\hline Total & \multicolumn{2}{|l|}{\$161,384} & \multicolumn{2}{|l|}{\$127,241} & \multicolumn{2}{|l|}{\$313,453} & \multicolumn{2}{|l|}{\$247,760} \\
\hline \multicolumn{9}{|l|}{Operating Profit} \\
\hline National Sanitary Supply & \$ & 2,437 & \$ & 2,181 & \$ & 3,924 & \$ & 3,583 \\
\hline Roto-Rooter & & 3,477 & & 3,188 & & 7,003 & & 5,943 \\
\hline Veratex & & 1,764 & & 1,350 & & 3,385 & & 2,762 \\
\hline Patient Care & & 541 & & - & & 1,037 & & - \\
\hline Total & \$ & 8,219 & \$ & 6,719 & & 5,349 & & 12,288 \\
\hline
\end{tabular}

Data relating to (a) growth in sales and service revenues and (b) operating profit as a percent of sales and service revenues for each segment are set forth below:
\begin{tabular}{|c|c|}
\hline Sales and & Operating Profit \\
\hline Service Revenues & as a \% of Sales \\
\hline \% Increase & (Operating Profit) \\
\hline 1994 vs. 1993 & 19941993 \\
\hline
\end{tabular}

Three Months Ended
June 30,
- - ------------------
\begin{tabular}{lccr} 
National Sanitary Supply & \(2 \%\) & \(3.2 \%\) & \(2.9 \%\) \\
Roto-Rooter & 45 & 8.3 & 11.1 \\
Veratex & 8 & 7.1 & 5.8 \\
Patient Care & n.a. & 3.1 & - \\
\(\quad\) Total & 27 & 5.1 & 5.3
\end{tabular}

Six Months Ended
June 30,
- - -----------------

National Sanitary Supply
\begin{tabular}{rcr}
\(3 \%\) & \(2.6 \%\) & \(2.5 \%\) \\
48 & 8.4 & 10.5 \\
5 & 6.9 & 5.9 \\
n.a. & 3.2 & - \\
27 & 4.9 & 5.0
\end{tabular}

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Second Quarter 1994 Versus Second Quarter 1993
- - ---------------------------------------------------

Net sales of the National Sanitary Supply segment for the second quarter of 1994 totaled \(\$ 76,975,000\), an increase of \(2 \%\) over sales recorded during the second quarter of 1993. This sales growth included sales gains in many locations throughout the United States, including the large Southern California market. The operating margin of this segment increased from 2.9\% during the second quarter of 1993 to \(3.2 \%\) during the second quarter 1994, largely as a result of tight control over operating
expenses.

Sales and service revenues of the Roto-Rooter segment for the second quarter of 1994 totaled \(\$ 41,900,000\), an increase of \(45 \%\) over the \(\$ 28,833,000\) recorded for the second quarter of 1993. Excluding the sales of Encore Service Systems, Inc. which was acquired jointly by Chemed and Roto-Rooter in July 1993, Roto-Rooter's sales increased \(12 \%\) over sales recorded during the second quarter of 1993. Plumbing revenues for the second quarter of 1994, which account for approximately one-fifth of total revenues, increased \(19 \%\) over amounts recorded during the comparable quarter of 1993. Most of the remainder of this revenue increase was accounted for by Roto-Rooter's sewer and drain cleaning business. The operating profit margin of the Roto-Rooter segment declined from \(11.1 \%\) during the second quarter of 1993 to \(8.3 \%\) during the second quarter of 1994 . This decline was primarily a result of lower operating margins in RotoRooter's service contract business. The acquisition of Encore in July of 1993 contributed to this decline as did higher material and parts costs per service call in the service contract business. Another contributing factor to this decline was the increase in direct sales of air conditioning units which generates lower profit margins than does the sale of service contracts. It is expected that in the future the consolidation of the purchasing function between the existing business and the recently acquired Encore business will help lower material costs.

Sales of the Veratex segment increased from \(\$ 23,127,000\) during the second quarter of 1993 to \(\$ 24,931,000\) during the second quarter of 1994, an increase of \(8 \%\). The operating margin of Veratex improved from 5.8\% during the second quarter of 1993 to \(7.1 \%\) during the second quarter of 1994. The improvement in operating margin was largely attributable to expense control of overhead expenses combined with the profitability of the recently acquired recycled paper products business.

Sales of the Patient Care segment acquired in January 1994, for the second quarter of 1994 totaled \(\$ 17,578,000\), an increase of \(35 \%\) over the sales Patient Care recorded during the

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second quarter of 1993. Patient Care contributed \(\$ 541,000\) to Chemed's operating profit in the second quarter of 1994.

Total sales and service revenues increased \(27 \%\) from \(\$ 127,241,000\) during the second quarter of 1993 to \(\$ 161,384,000\) during the second quarter of 1994. Excluding the sales of Encore, acquired in July of 1993, and of Patient Care, acquired in January of 1994 , sales and service revenues for the second quarter of 1994 increased \(5 \%\) over amounts recorded in 1993's second quarter. The total operating margin declined slightly from 5.3\% during the second quarter of 1994 to 5.1\% during the second quarter of 1994 primarily as a result of the decline in the Roto-Rooter segment operating margin.

Income from operations increased from \(\$ 5,300,000\) during the second quarter of 1993 to \(\$ 6,466,000\) during the second quarter of 1994, as a result of the acquisition of Patient care and the improved profitability of Roto-Rooter's drain cleaning business.

Other income for the second quarter of 1994 totaled \(\$ 5,977,000\) as compared with \(\$ 4,979,000\) for the second quarter of 1993. This increase was attributable to a larger gain on the sale of investments in the 1994 quarter. During the second quarter of 1994 the Company realized pretax gains aggregating
\$4,289,000 (primarily from the sale of a portion of its investments in Omnicare and EXEL, Ltd.) as compared with realized gains of \(\$ 3,139,000\) from the sale of portion of its investment in EXEL, Ltd. during the 1993 quarter.

During the second quarter of 1994 the Company's effective income tax rate was \(42.3 \%\) as compared with \(34.4 \%\) during the comparable period of 1993. The higher rate in 1994 was attributable to: (a) a lower ESOP dividend tax deduction (as a percent of pretax income) in the 1994 quarter; (b) lower favorable tax adjustments in the 1994 period versus those recorded in the second quarter of 1993; (c) a lower tax basis (versus book basis) on investments sold in 1994; and, (d) an adjustment to deferred income taxes recorded on the Company's share of Omnicare's unremitted earnings.

Chemed's share of the earnings of Omnicare, a 24\%-owned affiliate, increased from \(\$ 478,000\) in the second quarter of 1993 to \(\$ 686,000\) in the second quarter of 1994. This increase was attributable to Omnicare's progress in its growth strategy, as Omnicare completed two acquisitions during the second quarter of 1994.

Chemed's income from continuing operations increased
from \(\$ 4,864,000\) ( \(\$ .50\) per share) during the second quarter of 1993 to \(\$ 5,681,000\) ( \(\$ .58\) per share) during the second quarter of

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1994. Earnings for 1994 include aftertax gains aggregating \(\$ 2,261,000\) ( \(\$ .23\) per share) from the sale of several of the Company's investments during the second quarter of 1994. During the second quarter of 1993 the Company recorded an aftertax gain of \(\$ 1,972,000(\$ .20\) per share) from the sale of a portion of its investment in EXEL, Ltd.

Net income for 1994's second quarter totaled \(\$ 8,017,000\) ( \(\$ .81\) per share) as compared with \(\$ 5,551,000\) ( \(\$ .57\) per share) for the second quarter of 1993, an increase of \(44 \%\). Net income for the second quarter of 1994 and 1993 included favorable accrual adjustments relative to operations discontinued in 1991 amounting to \(\$ 2,336,000\) (\$.23 per share) and \(\$ 687,000\) (\$.07 per share), respectively.

Six Months Ended June 30, 1994 Versus June 30, 1993
- ------------------------------------------------------

The National Sanitary Supply segment recorded sales of \(\$ 148,435,000\) during the first six months of 1994 , an increase of \(3 \%\) over amounts recorded over the comparable period of 1993. National Sanitary's operating margin improved slightly from 2.5\% during the first six months of 1993 to \(2.6 \%\) during the comparable period of 1994.

Sales and service revenues of the Roto-Rooter segment for the first six months of 1994 increased by \(48 \%\) as compared with amounts recorded during the first six months of 1993. Excluding the sales of Encore, this sales growth would have been 14\%. This segment's operating margin declined from \(10.5 \%\) during the first six months of 1993 to \(8.4 \%\) during the first six months of 1994. This decline was attributable to lower margins in RotoRooter's service contract business, as discussed previously. In addition, partially offsetting this decline was an improvement in insurance claims experience which had a favorable impact of \(1.5 \%\) point on Roto-Rooter's operating margin.

The Veratex segment recorded sales of \(\$ 48,897,000\)
during the first six months of 1994, an increase of \(5 \%\) over sales
during the first six months of 1993. The operating profit margin of Veratex improved from 5.9\% during the first six months of 1993 to 6.9\% during the first six months of 1994, primarily as a result of operating margins and the acquisition of a recycled paper manufacturer late in 1993.

The Patient Care segment contributed \(\$ 32,685,000\) and \$1,037,000 to sales and operating profit, respectively, during the first six months of 1994. Compared with its 1993 first six months results, Patient Care sales increased \(31 \%\) during the first six months of 1994.

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On a consolidated basis, Chemed sales and service revenues for the first six months of 1994 increased \(27 \%\) over amounts recorded during the first six months of 1993. Excluding the sales of Encore and Patient Care, sales for the first six months of 1994 increased by 6\% over amounts recorded during the first six months of 1993. The total operating margin of Chemed declined slightly from 5.0\% during the first six months of 1993 to 4.9\% during first six months of 1994.

Income from operations increased from \(\$ 9,192,000\) during the first six months of 1993 to \(\$ 12,136,000\) during the first six months of 1994, as a result of the acquisition of Patient Care, improved operating profit margins at Veratex and National Sanitary as well as improved profitability of the drain cleaning business of Roto-Rooter.

Other income for the first six months of 1994 totaled \(\$ 12,290,000\) as compared with \(\$ 9,649,000\) during the first six months of 1993. This increase was attributable to larger realized gains on the sale of a portion of the Company's investments in the first six months of 1994 versus similar gains recorded during the first six months of 1993 (\$9,116,000 in 1994 versus \(\$ 5,776,000\) in 1993), partially offset by lower interest income (due primarily to lower interest rates on cash and cash equivalents and marketable securities in 1994).

For the first six months of 1994 the Company's effective income tax rate was \(41.5 \%\) as compared with \(33.0 \%\) during the comparable period of 1993. The higher rate in 1994 was attributable primarily to: (a) a lower ESOP tax credit (as a percent of pretax income) in the 1994 period; (b) a lower tax basis (versus book basis) on investments sold in 1994; (c) lower favorable tax adjustments in 1994 versus those recorded in the first six months of 1993; and, (d) an increase in the deferred income tax provision relative to the Company's share of Omnicare's unremitted earnings, as a result of a change of the estimated rate, as previously discussed.

Chemed's share of the earnings of Omnicare increased from \(\$ 957,000\) during the first six months of 1993 to \(\$ 1,307,000\) during the first six months of 1994.

Chemed's income from continuing operations increased from \(\$ 8,942,000\) ( \(\$ .92\) per share) during the first six months of 1993 to \(\$ 11,358,000\) ( \(\$ 1.15\) per share) during the first six months of 1994. Earnings for the six month periods included aftertax gains of \(\$ 4,949,000\), or \(\$ .50\) per share, and \(\$ 3,713,000\) or \(\$ .38\) per share, in 1994 and 1993, respectively, from the sale of a portion of the Company's investments during the periods.
```

    Net income for 1994's first six months totaled
    \$13,694,000 (\$1.39 per share) as compared with \$11,280,000 (\$1.15
per share) for the first six months of 1993. As previously
mentioned, net income for the first six months of 1994 and 1993
included favorable adjustments relative to discontinued
operations amounting to $2,336,000 ($.24 per share) and $687,000
($.07 per share), respectively. In addition, effective January
1, 1993 the Company recorded an aftertax gain of $1,651,000 ($.16
per share) from the adoption of Statement of Financial Accounting
Standards No. 109, "Accounting for Income Taxes."

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PART II -- OTHER INFORMATION
Item 4. Submission of Matters to a Vote of Security Holders
(a) Chemed held its Annual Meeting of Shareholders on May 16, 1994.
(b) The names of each director elected at this Annual Meeting are as follows:

Edward L. Hutton James A. Cunningham
James H. Devlin
Charles H. Erhart, Jr.
\begin{tabular}{ll} 
Joel F. Gemunder & J. Peter Grace \\
William R. Griffin & Anthony C. Hutton \\
Thomas C. Hutton & Jon D. Krahulik \\
Sandra E. Laney & Kevin J. McNamara \\
John M. Mount & Timothy S. O'Toole \\
D. Walter Robbins, Jr. & Paul C. Voet
\end{tabular}
(c) The Stockholders then ratified the selection by the Board of Directors of Price Waterhouse as independent accountants for the Company and its consolidated subsidiaries for the year 1994. 8,782,186 votes were cast in favor of the proposal, 19,947 votes were cast against it, 86,712 votes abstained.

With respect to the election of directors, the number of votes cast for each nominee was as follows:
\begin{tabular}{|c|c|c|c|}
\hline & Votes For & Votes Against & \begin{tabular}{l}
Votes \\
Withheld
\end{tabular} \\
\hline E.L. Hutton & 8,852,565 & 36,280 & 13,600 \\
\hline J.A. Cunningham & 8,863,120 & 25,725 & 3,045 \\
\hline J.H. Devlin & 8,860,465 & 28,380 & 5,700 \\
\hline C.H. Erhart, Jr. & 8,849,191 & 39,654 & 16,974 \\
\hline J.F. Gemunder & 8,860,230 & 28,615 & 5,935 \\
\hline J.P. Grace & 8,832,660 & 56,185 & 33,505 \\
\hline W.R. Griffin & 8,860,659 & 28,186 & 5,506 \\
\hline A.C. Hutton & 8,855,986 & 32,859 & 10,179 \\
\hline T.C. Hutton & 8,854,770 & 34,075 & 11,395 \\
\hline J.D. Krahulik & 8,856,016 & 32,829 & 10,149 \\
\hline S.E. Laney & 8,856,808 & 32,037 & 9,357 \\
\hline K.J. McNamara & 8,860,744 & 28,101 & 5,421 \\
\hline J.M. Mount & 8,861,240 & 27,605 & 4,925 \\
\hline T.S. O'Toole & 8,861,761 & 27,084 & 4,404 \\
\hline D.W. Robbins, Jr. & 8,845,893 & 42,952 & 20,272 \\
\hline P.C. Voet & 8,861,700 & 27,145 & 4,465 \\
\hline H.A. Westbrook & 8,863,496 & 25,349 & 2,669 \\
\hline
\end{tabular}

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Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits
```

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```
\begin{tabular}{|c|c|c|c|}
\hline Exhibit & SK 601 & & Page \\
\hline No. & Ref. No. & Description & No. \\
\hline 1 & (11) & Statement re: & \\
\hline & & Computation of Per Share Earnings & \(E-1-E-3\) \\
\hline 2 & (27) & Financial Data & \\
\hline & & Schedule & E-4 \\
\hline
\end{tabular}
(b) Reports on Form 8-K - None.


SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed
on its behalf by the undersigned thereunto duly authorized.

Chemed Corporation
---------------------------
(Registrant)

Dated: August 11, 1994
\(\qquad\)

Dated: August 11, 1994
-------------------------

By Kevin J. McNamara
-------------------------
Kevin J. McNamara
President

By Arthur V. Tucker


Arthur V. Tucker
Vice President and Controller (Principal Accounting Officer)
```

CHEMED CORPORATION AND SUBSIDIARY COMPANIES
COMPUTATION OF PER SHARE EARNINGS
(in thousands except per share data)

```


<F1>
(a) This calculation is submitted in accordance with Regulation S-K Item 601
    (11) although it is not required by APB Opinion
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|c|}{\[
\begin{gathered}
E-1 \\
\text { Page } 18 \text { of } 21
\end{gathered}
\]} \\
\hline \multicolumn{6}{|r|}{\begin{tabular}{l}
EXHIBIT (continu \\
CHEMED CORPORATION AND SUBSIDIARY COMPANIES COMPUTATION OF PER SHARE EARNINGS (in thousands except per share data)
\end{tabular}} \\
\hline & \multicolumn{5}{|l|}{Income Before Cumulative Effect of a Change in Accounting Principle} \\
\hline & Three M Ju & hs Ended 30, & \begin{tabular}{l}
Six Mon \\
Jun
\end{tabular} & & Ended \\
\hline & 1994 & 1993 & 1994 & & 1993 \\
\hline \multicolumn{6}{|l|}{Computation of Earnings Per Common and Common} \\
\hline \multicolumn{6}{|l|}{\[
<\mathrm{F} 2>
\]} \\
\hline Reported Income & \$ 8,017 & \$ 5,551 & \$13,694 & \$ & 9,629 \\
\hline \multicolumn{6}{|l|}{\begin{tabular}{l}
Average number of shares \\
used to compute earnings \\

\end{tabular}} \\
\hline Effect of unexercised stock options & 64 & 36 & 62 & & 37 \\
\hline \multicolumn{6}{|l|}{```
Average number of shares
    used to compute earnings
    per common and common
    equivalent share 9,911 9,806 9,898 9,805
```} \\
\hline Earnings per common and common equivalent share & \$ 0.81 & \$ 0.57 & \$ 1.38 & \$ & 0.98 \\
\hline \multicolumn{6}{|l|}{Computation of Earnings Per Common Share Assuming} \\
\hline \multicolumn{6}{|l|}{\[
\langle F 2>
\]} \\
\hline Reported Income & \$ 8,017 & \$ 5,551 & \$13,694 & \$ & 9,629 \\
\hline \multicolumn{6}{|l|}{\begin{tabular}{l}
Average number of shares \\
used to compute earnings \\
\(\begin{array}{lllll}\text { per common share } & 9,847 & 9,770 & 9,836 & 9,768\end{array}\)
\end{tabular}} \\
\hline Effect of unexercised stock options & 78 & 56 & 78 & & 56 \\
\hline \multicolumn{6}{|l|}{\begin{tabular}{l}
Average number of shares \\
used to compute earnings \\
per common share assuming \\
full dilution 9,925 9,826 9,914 924
\end{tabular}} \\
\hline Earnings per common share assuming full dilution & \$ 0.81 & \$ 0.56 & \$ 1.38 & \$ & 0.98 \\
\hline
\end{tabular}
(a) This calculation is submitted in accordance with Regulation S-K Item 601 (11) although it is not required by APB Opinion No. 15 because it results in dilution of less than \(3 \%\).

E-2
Page 19 of 21
EXHIBIT 11
(continued)
CHEMED CORPORATION AND SUBSIDIARY COMPANIES
COMPUTATION OF PER SHARE EARNINGS
(in thousands except per share data)

Net Income

Computation of Earnings Per Common and Common
< F3>
Equivalent Share (a) :


Earnings per common share
assuming full dilution \(\quad \$ 0.81 \quad \$ \quad 0.56 \quad \$ 1.38 \quad \$ \quad 1.15\)
<F3>
(a) This calculation is submitted in accordance with Regulation S-K Item 601
(11) although it is not required by APB Opinion No. 15 because it results in dilution of less than \(3 \%\).
\[
E-3
\]

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```

<ARTICLE> 5

<LEGEND>
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM FORM 10-Q
FOR THE QUARTER ENDED JUNE 30, 1994 FOR CHEMED CORPORATION AND IS QUALIFIED IN
ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.
</LEGEND>
<CIK> 0000019584
<NAME> CHEMED CORPORATION
<MULTIPLIER> 1,000

```
\begin{tabular}{|c|c|}
\hline <PERIOD-TYPE> & 6-MOS \\
\hline <FISCAL-YEAR-END> & DEC-31-1994 \\
\hline <PERIOD-START> & JAN-01-1994 \\
\hline <PERIOD-END> & JUN-30-1994 \\
\hline <CASH> & 10,397 \\
\hline <SECURITIES> & 2,087 \\
\hline <RECEIVABLES> & 80,434 \\
\hline <ALLOWANCES> & \((2,688)\) \\
\hline <INVENTORY> & 54,945 \\
\hline <CURRENT-ASSETS> & 163,405 \\
\hline <PP\&E> & 112,959 \\
\hline <DEPRECIATION> & \((36,737)\) \\
\hline <TOTAL-ASSETS> & 472,794 \\
\hline <CURRENT-LIABILITIES> & 135,749 \\
\hline <BONDS> & 109,414 \\
\hline <COMMON> & 12,250 \\
\hline <PREFERRED-MANDATORY> & 0 \\
\hline <PREFERRED> & 0 \\
\hline <OTHER-SE> & 138,956 \\
\hline <TOTAL-LIABILITY-AND-EQUITY> & 472,794 \\
\hline <SALES> & 201,641 \\
\hline <TOTAL-REVENUES> & 313,453 \\
\hline <CGS> & 138,525 \\
\hline <TOTAL-COSTS> & 208,372 \\
\hline <OTHER-EXPENSES> & 0 \\
\hline <LOSS-PROVISION> & 804 \\
\hline <INTEREST-EXPENSE> & 4,214 \\
\hline <INCOME-PRETAX> & 20,212 \\
\hline <INCOME-TAX> & 8,389 \\
\hline <INCOME-CONTINUING> & 11,358 \\
\hline <DISCONTINUED> & 2,336 \\
\hline <EXTRAORDINARY> & 0 \\
\hline <CHANGES> & 0 \\
\hline <NET-INCOME> & 13,694 \\
\hline <EPS-PRIMARY> & 1.39 \\
\hline <EPS-DILUTED> & 1.39 \\
\hline
\end{tabular}```

