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CHEMED CORPORATION AND SUBSIDIARY COMPANIES

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PART I. FINANCIAL INFORMATION
Item 1. Financial Statements
CHEMED CORPORATION AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEET
(in thousands except share and per share data)
UNAUDITED

```

ASSETS
Current assets
    Cash and cash equivalents
    Accounts receivable, less allowances of \$3,422
        (1998 - \$3,601)
\(\$ \quad 33,580 \quad \$ \quad 41,358\)
        50,636 45,260
        Inventories
    Statutory deposits
    Other current assets
            Total current assets
Other investments
Properties and equipment, at cost less accumulated
    depreciation of \(\$ 46,925\) (1998-\$44,450)
Identifiable intangible assets less accumulated
    amortization of \(\$ 5,671\) (1998 - \(\$ 5,369\) )
Goodwill less accumulated amortization of \(\$ 23,018\)
    (1998 - \$21,879)
\begin{tabular}{|c|c|c|c|c|}
\hline Cash and cash equivalents & \$ & 33,580 & \$ & 41,358 \\
\hline Accounts receivable, less allowances of \(\$ 3,422\) (1998 - \$3,601) & & 50,636 & & 45,260 \\
\hline Inventories & & 9,910 & & 9,828 \\
\hline Statutory deposits & & 16,821 & & 16,698 \\
\hline Other current assets & & 12,508 & & 11,487 \\
\hline Total current assets & & 123,455 & & 124,631 \\
\hline Other investments & & 41,824 & & 55,778 \\
\hline Properties and equipment, at cost less accumulated depreciation of \(\$ 46,925\) (1998 - \(\$ 44,450\) ) & & 63,250 & & 61,721 \\
\hline Identifiable intangible assets less accumulated amortization of \(\$ 5,671\) (1998 - \(\$ 5,369\) ) & & 12,883 & & 12,960 \\
\hline ```
Goodwill less accumulated amortization of $23,018
    (1998 - $21,879)
``` & & 157,728 & & 155,965 \\
\hline Other assets & & 23,207 & & 18,649 \\
\hline Total Assets & \$ & 422,347 & \$ & 429,704 \\
\hline
\end{tabular}
LIABILITIES
Current liabilities
    Accounts payable
    Current portion of long-term debt
    Income taxes
\$ \(9,128 \quad \$ \quad 10,318\)
    Deferred contract revenue
    Other current liabilities
            9,910
        -9,828
        16,821 16,698
        12,508 11,487
        -------
        123,455 124,631
        124,631
45,778
        63,250 61,721
        ther assets
            Total Assets
\(=====================\)
    4,393
12,563
        15,646
27,188
        35,805
Total current liabilities

Long-term debt
Other liabilities
Total Liabilities
STOCKHOLDERS' EQUITY
Capital stock-authorized \(15,000,000\) shares \(\$ 1\) par;
\begin{tabular}{|c|c|c|c|c|}
\hline issued 13,661,997 shares (1998-13,605,481 shares) & & 13,662 & & 13,605 \\
\hline Paid-in capital & & 164,191 & & 162,252 \\
\hline Retained earnings & & 146,733 & & 146,961 \\
\hline Treasury stock - 3,207,941 shares (1998 - 3,190,757 shares), at cost & & \((97,770)\) & & \((97,237)\) \\
\hline Unearned compensation & & \((21,331)\) & & \((20,558)\) \\
\hline Deferred compensation payable in company stock & & 5,151 & & 5,071 \\
\hline Accumulated other comprehensive income & & 5,771 & & 13,262 \\
\hline Total Stockholders' Equity & & 216,407 & & 223,356 \\
\hline Total Liabilities and Stockholders' Equity & \$ & 422,347 & \$ & 429,704 \\
\hline
\end{tabular} See accompanying notes to unaudited financial statements. Page 3 of 13

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME UNAUDITED
(in thousands except per share data)
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|l|}{Three Months Ended March 31,} \\
\hline & 1999 & 1998 \\
\hline Service revenues and sales & \$104,079 & \$ 88,412 \\
\hline Cost of services provided and cost of goods sold & 64,008 & 55,876 \\
\hline Selling and marketing expenses & 9,766 & 7,127 \\
\hline General and administrative expenses & 21,483 & 19,060 \\
\hline Depreciation & 3,030 & 2,604 \\
\hline Total costs and expenses & 98,287 & 84,667 \\
\hline Income from operations & 5,792 & 3,745 \\
\hline Interest expense & \((1,594)\) & \((1,758)\) \\
\hline Other income - net & 4,609 & 8,333 \\
\hline Income before income taxes & 8,807 & 10,320 \\
\hline Income taxes & \((3,452)\) & \((4,069)\) \\
\hline Net Income & \$ 5,355 & \$ 6,251 \\
\hline
\end{tabular}

Earnings Per Common Share

Net income
Average number of shares outstanding


Diluted Earnings Per Common Share

Net income
Average number of shares outstanding

Cash Dividends Paid Per Share
\begin{tabular}{|c|c|c|c|}
\hline \$ & . 51 & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\[
\begin{gathered}
\$ \quad .63 \\
======== \\
10,090
\end{gathered}
\]}} \\
\hline & 516 & & \\
\hline \$ & . 53 & \$ & . 53 \\
\hline
\end{tabular}

See accompanying notes to unaudited financial statements.

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CHEMED CORPORATION AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENT OF CASH FLOWS
UNAUDITED
(in thousands)
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|r|}{Three Months Ended March 31,} \\
\hline & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998*} \\
\hline \multicolumn{5}{|l|}{Cash Flows From Operating Activities} \\
\hline Net income & \$ & 5,355 & \$ & 6,251 \\
\hline Adjustments to reconcile net income to net cash provided by operating activities: & & & & \\
\hline Gains on sale of investments & & \((3,068)\) & & \((6,163)\) \\
\hline Depreciation and amortization & & 4,794 & & 4,771 \\
\hline Provision for uncollectible accounts receivable & & 93 & & 276 \\
\hline Provision for deferred income taxes & & (24) & & 547 \\
\hline Changes in operating assets and liabilities, excluding amounts acquired in business combinations & & & & \\
\hline Increase in accounts receivable & & \((5,119)\) & & (619) \\
\hline Increase in inventories and other current assets & & \((1,020)\) & & (398) \\
\hline (Increase)/decrease in statutory deposits & & (123) & & (140) \\
\hline Increase/(decrease) in accounts payable, deferred contract revenue and other current liabilities & & 869 & & 478 \\
\hline Increase in income taxes & & 3,333 & & 3,368 \\
\hline Other - net & & (603) & & (506) \\
\hline Net cash provided by operating activities & & 4,487 & & 7,865 \\
\hline \multicolumn{5}{|l|}{Cash Flows From Investing Activities} \\
\hline Business combinations, net of cash acquired & & \((5,965)\) & & \((1,811)\) \\
\hline Proceeds from sale of investments & & 5,793 & & 6,798 \\
\hline Capital expenditures & & \((5,726)\) & & \((4,363)\) \\
\hline Net proceeds from sale of discontinued operations & & (686) & & \((1,019)\) \\
\hline Purchase of investments & & (297) & & (642) \\
\hline Other - net & & 1,405 & & 263 \\
\hline Net cash provided/(used) by investing activities & & \((5,476)\) & & (774) \\
\hline \multicolumn{5}{|l|}{Cash Flows From Financing Activities} \\
\hline Dividends paid & & \((5,616)\) & & \((5,355)\) \\
\hline Repayment of long-term debt & & \((1,259)\) & & (92) \\
\hline Other - net & & 86 & & 218 \\
\hline Net cash provided/(used) by financing activities & & \((6,789)\) & & \((5,229)\) \\
\hline Increase/(Decrease) In Cash And Cash Equivalents & & \((7,778)\) & & 1,862 \\
\hline Cash and cash equivalents at beginning of period & & 41,358 & & 70,958 \\
\hline Cash and cash equivalents at end of period & \$ & 33,580 & & 72,820 \\
\hline
\end{tabular}

\footnotetext{
*Reclassified to conform to 1999 presentation. See accompanying notes to unaudited financial statements.
}

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CHEMED CORPORATION AND SUBSIDIARY COMPANIES

> Notes to Unaudited Financial Statements
1. The accompanying unaudited consolidated financial statements have been prepared in accordance with Rule 10-01 of SEC Regulation \(S-X\). Consequently, they do not include all the disclosures required under generally accepted accounting principles for complete financial statements. However, in the opinion of the management of Chemed Corporation (the "Company"), the financial statements presented herein contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the financial position, results of operations and cash flows of the Company and its consolidated subsidiaries ("Chemed"). For further information regarding Chemed's accounting policies, refer to the consolidated financial statements and notes included in Chemed's Annual Report on Form \(10-\mathrm{K}\) for the year ended December 31, 1998.
2. Earnings per common share are computed using the weighted average number of shares of capital stock outstanding. Diluted earnings per common share reflect the dilutive impact of outstanding stock options and nonvested stock awards.
3. The Company had total comprehensive income/(loss) of \(\$(2,136,000)\) and \(\$ 6,349,000\) for the three months ended March 31, 1999 and 1998, respectively. The difference between the Company's net income and comprehensive income relates to the cumulative unrealized appreciation/depreciation on its available-for-sale securities.

\author{
Page 6 of 13 \\ Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
}

Financial Condition
- -------------------

During the first quarter of 1999, other investments declined \(\$ 13,954,000\) to \(\$ 41,824,000\), other assets (which includes a net deferred income tax benefit) increased \(\$ 4,558,000\) to \(\$ 23,207,000\), and accumulated other comprehensive income declined \(\$ 7,491,000\) to \(\$ 5,771,000\). These changes were attributable to the sale of various investments during 1999, the decline in the market value of available-for-sale investments during the first quarter and the related deferred tax impact of such changes.

Vitas Healthcare Corporation, ("Vitas"), the privatelyheld provider of hospice services to the terminally ill in which the Company carries an investment of \(\$ 27\) million of redeemable preferred stock, is continuing to explore long-term financing alternatives to increase its liquidity. On the basis of current information, management believes the Company's investment in Vitas is fully recoverable and that no impairment exists.

At March 31, 1999 Chemed had approximately \$106.2 million of unused lines of credit with various banks. Management believes its liquidity and sources of capital are satisfactory for the Company's needs in the foreseeable future.
```

Results of Operations

```


Sales and service revenues and aftertax earnings by business segment follow (in thousands):
\begin{tabular}{|c|c|}
\hline 1999 & 1998 \\
\hline
\end{tabular}

Sales and Service Revenues
\begin{tabular}{lrr} 
Roto-Rooter & \(\$ 56,206\) & \(\$ 41,679\) \\
Patient Care & 30,212 & 29,800 \\
Service America & 17,661 & 16,933 \\
& \(---=-=-\) & \(--=---\) \\
Total & \(\$ 104,079\) & \(\$ 88,412\) \\
& \(========\) & \(========\)
\end{tabular}

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Aftertax Earnings
\begin{tabular}{|c|c|c|c|c|}
\hline Roto-Rooter & \$ & 3,197 & \$ & 2,092 \\
\hline Patient Care & & 652 & & 621 \\
\hline Service America & & 539 & & 522 \\
\hline Total segment earnings & & 4,388 & & 3,235 \\
\hline \multicolumn{5}{|l|}{Corporate} \\
\hline Gains on sales of investments & & 1,934 & & 3,877 \\
\hline Overhead & & \((1,302)\) & & \((1,078)\) \\
\hline Net investing and financing income/(expense) & & 331 & & 385 \\
\hline Other & & 4 & & (168) \\
\hline Net income & \$ & 5,355 & \$ & 6,251 \\
\hline
\end{tabular}

Data relating to (a) the increase or decrease in service revenues
and sales and (b) aftertax earnings as a percent of service revenues and sales for each segment are set forth below:
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & ```
Service Revenues
    and Sales -
    % Increase
``` & \multicolumn{2}{|l|}{Aftertax Earnings as a \% of Revenues (Aftertax Margin)} \\
\hline & 1999 vs. 1998 & 1999 & 1998 \\
\hline Roto-Rooter & 35 \% & 5.7\% & 5.0\% \\
\hline Patient Care & 1 & 2.2 & 2.1 \\
\hline Service America & 4 & 3.1 & 3.1 \\
\hline Total & 18 & 4.2 & 3.7 \\
\hline
\end{tabular}

Service revenues and sales for the Roto-Rooter segment
for the first quarter of 1999 totalled \(\$ 56,206,000\), an increase of \(35 \%\) over the \(\$ 41,679,000\) recorded in the first quarter of 1998. Revenues of the plumbing services business and the drain cleaning business increased \(43 \%\) and \(32 \%\), respectively, for the first quarter of 1999, as compared with revenues recorded in the first quarter of 1998. These revenues accounted for \(41 \%\) and \(42 \%\), respectively, of Roto-Rooter's total service revenues and sales during the 1999 period. Excluding businesses acquired in 1998 and 1999, revenues of this segment increased 15\% during the first quarter of 1999. The aftertax margin of the Roto-Rooter segment in the first quarter of 1999 was \(5.7 \%\) as compared with \(5.0 \%\) during the first quarter of 1998. This increase was attributable to operating leverage as selling and marketing and general and administrative expenses increased at lesser rates than did service revenues and sales.

\section*{Page 8 of 13}

Service revenues of the Patient Care segment increased 1\% from \(\$ 29,800,000\) during the first quarter of 1998 to \(\$ 30,212,000\) in the first quarter of 1999. Excluding the revenues of businesses acquired in 1998 and 1999, revenues declined \(7 \%\) in 1999 as compared with revenues in 1998 , primarily due to an expected decline in medicare and medicaid revenues resulting from the passage of the Balanced Budget Act of 1997. The aftertax margin of this segment was \(2.2 \%\) in 1999 versus \(2.1 \%\) in 1998.

Service revenues and sales of the Service America segment increased \(4 \%\) from \(\$ 16,933,000\) in the first quarter of 1998 to \(\$ 17,661,000\) in the first quarter of 1999 . This revenue increase was driven by a 9\% increase in the revenues of Service America's retail business, which accounted for approximately \(20 \%\) of its overall sales in the 1999 period. The aftertax margin of the Service America segment was 3.1\% in both 1998 and 1999.

Income from operations increased from \(\$ 3,745,000\) in the first three months of 1998 to \(\$ 5,792,000\) during the first three months of 1999. This increase was primarily attributable to higher operating profit of the Roto-Rooter segment.

Other income--net declined from \(\$ 8,333,000\) in the first quarter of 1998 to \(\$ 4,609,000\) in the first quarter of 1999, primarily as a result of lower investment gains recorded in the 1999 period. During the first quarter of 1999 the Company recorded gains on the sales of investments aggregating \(\$ 3,068,000\) as compared with \(\$ 6,163,000\) during the first quarter of 1998. Lower interest income for 1999 as compared with the 1998 first quarter also contributed to the decline in other income.

The Company's effective income tax rate during the first quarter of 1999 was \(39.2 \%\) as compared with \(39.4 \%\) during the first three months of 1998.

Net income during the first quarter of 1999 totalled \(\$ 5,355,000(\$ .51\) per share) as compared with \(\$ 6,251,000\) ( \(\$ .63\) per share) in the first quarter of 1998. This decline was primarily attributable to larger gains on the sales of investments in the 1998 period. Excluding gains on the sales of investments in both periods, net income for the first quarter of 1999 totalled \(\$ .33\) per share as compared with \(\$ .24\) per share during the first quarter of 1998.

Year 2000 Update
- ------------------

The Company's Year 2000 Project ("Project") addresses the issue of computer systems and hardware being unable to distinguish between the year 1900 and the year 2000.

\section*{Page 9 of 13}

Mission-critical systems of the Roto-Rooter and Service America segments are currently are believed to be Year 2000 ("Y2K") ready as are the majority of Patients Care's internal systems. It is anticipated that the remainder of Patient Care's systems will be \(Y 2 \mathrm{~K}-\) ready by the end of the third quarter. Systems currently not Y2K-ready are being upgraded or replaced by software developed in house and in some instances by installing upgrades of off-the-shelf software. Critical systems at the Company's administrative headquarters are believed to be Y2Kready. Verification and testing of that readiness will be performed during the next three months.

As part of the Project, Patient Care and Service America are contacting major trading partners to ascertain that their systems are \(Y 2 K\)-ready or will be ready within an acceptable time frame. Due to the service-oriented, retail nature of its business, Roto-Rooter is not contacting trading partners, but is responding to its vendors' requests for information regarding Y2K-readiness.

Patient Care has begun its evaluation of its trading partners' readiness, and not all significant partners have been contacted or have responded. Approximately \(80 \%\) of Patient Care's revenues are either directly or indirectly dependent upon the electronic processing of Medicare and Medicaid claims through fiscal intermediaries of the Health Care Financing Administration ("HCFA"). Patient Care and the Medicare intermediaries have modified their systems to be Y2K-ready and those systems are now in use. During 1998, Medicaid intermediaries orally represented to management that their systems will be Y2K-ready prior to

January 1, 2000. Medicaid-related revenues accounted for \(\$ 26.1\) million of Patient Care's revenues in fiscal 1998.

Should the Medicaid fiscal intermediaries, HCFA or
Patient Care's major customers fail to become Y2K-ready on a timely basis, Patient Care could experience a significant slowing of the processing and payment of a substantial portion of its revenues.

The Company is in the beginning stages of developing a formalized contingency plan to continue operating should it experience the failure of systems due to Y2K issues or should major trading partners experience such a failure. Contingency plans currently include the manual and/or semi-manual processing of transactions. The need for a more detailed, formalized plan will be evaluated later in the year when an updated evaluation of Y2K-readiness is available.

While the Company currently anticipates its missioncritical systems will continue to operate after December 31, 1999, there can be no assurance that the failure of systems outside its control or immediate sphere of influence will not materially impact its operation.

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Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995 Regarding Forward-Looking Information
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This report contains forward-looking statements subject to certain risks and uncertainties that could cause actual results to differ materially from these statements and trends. Such factors include, but are not limited to: the state of Y2Kreadiness of the Company and its key trading partners; the ability of the Patient Care operation to successfully implement remaining \(Y 2 K\) changes to its internal systems; and the successful development of a Y2K contingency plan, if needed. Prospective information is based on management's current expectation which can become inaccurate. The Company's ability to deal with the unknown outcomes of these events may affect the reliability of its projections of \(Y 2 K\)-readiness and other financial matters.

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\section*{PART II -- OTHER INFORMATION}

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits
--------
\begin{tabular}{ccll} 
Exhibit & \begin{tabular}{c} 
SK 601 \\
No.
\end{tabular} & Ref. No. & Description
\end{tabular}\(\quad\)\begin{tabular}{l} 
Page \\
1
\end{tabular}
(b) Reports on Form 8-K
-------------------
On February 4, 1999, the Company filed a report on Form 8-K describing two pooling-of-interests business combinations completed in the fourth quarter of 1998. This filing included the Company's unaudited consolidated statement of income for the three and twelve month periods ended December 31, 1997 and 1998.

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
Chemed Corporation
(Registrant)
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{Dated:} & \multirow[t]{2}{*}{May 10, 1999} & By & Naomi C. Dallob \\
\hline & & & Naomi C. Dallob, Vice President and Secretary \\
\hline \multirow[t]{2}{*}{Dated:} & May 10, 1999 & By & Arthur V. Tucker, Jr. \\
\hline & & & Arthur V. Tucker, Jr. Vice President and Controller (Principal Accounting Officer) \\
\hline
\end{tabular}
```

CHEMED CORPORATION AND SUBSIDIARY COMPANIES
COMPUTATION OF PER SHARE EARNINGS
(in thousands except per share data)
EXHIBIT 11

```
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Three Months Ended March 31,} \\
\hline 1999 & 1998 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Reported income & \$ 5,355 & \$ 6,251 \\
\hline Average number of shares outstanding & 10,471 & 9,989 \\
\hline Earnings per common share & \$ . 51 & \$ . 63 \\
\hline Computation of Diluted Earnings Per Common Share & & \\
\hline Reported income & \$ 5,355 & \$ 6,251 \\
\hline Average number of shares outstanding & 10,471 & 9,989 \\
\hline Effect of nonvested stock awards & 43 & 44 \\
\hline Effect of unexercised stock options & 2 & 57 \\
\hline Average number of shares used to compute diluted earnings per common share & 10,516 & 10,090 \\
\hline Diluted earnings per common share & \$ . 51 & \$ . 62 \\
\hline
\end{tabular}
\[
\begin{gathered}
E-1 \\
\text { Page } 13 \text { of } 13
\end{gathered}
\]
```

<ARTICLE> 5

<LEGEND>
THIS SCHEDULE CONTAINS FINANCIAL INFORMATION EXTRACTED FROM FORM 10-Q OF CHEMED
CORPORATION FOR THE QUARTER ENDED MARCH 31, 1999 AND IS QUALIFIED IN ITS
ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.
</LEGEND>
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```
```

