# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

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Quarterly Report Under Section 13 or 15 (d) of the Securities Exchange Act of 1934 For the Quarterly Period Ended September 30, 2011

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 1-8351

# **CHEMED CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 31-0791746 (IRS Employer Identification No.)

2600 Chemed Center, 255 E. Fifth Street, Cincinnati, Ohio (Address of principal executive offices) 45202 (Zip code)

(513) 762-6900

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes X No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated<br/>filerAccelerated<br/>XNon-accelerated<br/>filerSmaller reporting<br/>companyIndicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).<br/>YesNoX

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Amount	Date
Capital Stock \$1 Par Value	19,881,497 Shares	September 30, 2011

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# CHEMED CORPORATION AND SUBSIDIARY COMPANIES

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# PART I. FINANCIAL INFORMATION Item 1. Financial Statements CHEMED CORPORATION AND SUBSIDIARY COMPANIES UNAUDITED CONSOLIDATED BALANCE SHEET (in thousands, except share and per share data)

	Sep	otember 30, 2011	De	cember 31, 2010
ASSETS				
Current assets				
Cash and cash equivalents	\$	21,342	\$	49,917
Accounts receivable less allowances of \$12,033 (2010 - \$13,332)		112,721		112,999
Inventories		8,888		7,728
Current deferred income taxes		14,850		15,098
Prepaid income taxes		764		770
Prepaid expenses		10,031		10,285
Total current assets		168,596		196,797
Investments of deferred compensation plans		31,339		28,304
Properties and equipment, at cost, less accumulated depreciation of \$142,067 (2010 - \$132,696)		83,484		79,292
Identifiable intangible assets less accumulated amortization of \$28,530 (2010 - \$27,438)		55,983		56,410
Goodwill		460,747		458,343
Other assets		14,907		11,015
Total Assets	\$	815,056	\$	830,161
LIABILITIES				
Current liabilities				
Accounts payable	\$		\$	55,829
Income taxes		8,267		1,161
Accrued insurance		35,655		36,492
Accrued compensation		40,376		39,719
Other current liabilities		17,308		16,141
Total current liabilities		160,792		149,342
Deferred income taxes		23,262		25,085
Long-term debt		164,841		159,208
Deferred compensation liabilities		30,267		27,851
Other liabilities		9,559	_	6,626
Total Liabilities		388,721		368,112
STOCKHOLDERS' EQUITY				
Capital stock - authorized 80,000,000 shares \$1 par; issued 30,913,424 shares (2010 - 30,381,863 shares)		30,913		30,382
Paid-in capital		394,822		365,007
Retained earnings		524,197		473,316
Treasury stock - 11,128,851 shares (2010 - 9,103,185 shares), at cost		(525,555)		(408,615)
Deferred compensation payable in Company stock		1,958		1,959
Total Stockholders' Equity		426,335		462,049
Total Liabilities and Stockholders' Equity	\$	815,056	\$	830,161

See accompanying notes to unaudited financial statements.

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# CHEMED CORPORATION AND SUBSIDIARY COMPANIES UNAUDITED CONSOLIDATED STATEMENT OF INCOME (in thousands, except per share data)

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2011		2010		2011		2010
Service revenues and sales	\$	341,439	\$	320,451	\$	1,005,717	\$	944,259
Cost of services provided and goods sold (excluding depreciation)		245,063		227,915		722,118		670,754
Selling, general and administrative expenses		47,618		48,200		153,696		146,694
Depreciation		6,313		6,385		18,959		18,048
Amortization		1,134		1,196	_	3,243	_	3,707
Total costs and expenses		300,128		283,696		898,016		839,203
Income from operations		41,311		36,755		107,701		105,056
Interest expense		(3,555)		(2,995)		(10,260)		(8,946)
Other income/(expense) - net		(1,935)		222		881		418
Income before income taxes		35,821		33,982		98,322		96,528
Income taxes		(13,934)		(12,994)		(38,048)		(37,327)
Net income	\$	21,887	\$	20,988	\$	60,274	\$	59,201
Earnings Per Share								
Net income	\$	1.06	\$	0.93	\$	2.88	\$	2.62
Average number of shares outstanding	_	20,674	_	22,597		20,934		22,604
Diluted Earnings Per Share								
Net income	\$	1.04	\$	0.91	\$	2.82	\$	2.57
Average number of shares outstanding	_	21,055	_	22,996	_	21,400		23,006
Cash Dividends Per Share	\$	0.16	\$	0.14	\$	0.44	\$	0.38

See accompanying notes to unaudited financial statements.

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# CHEMED CORPORATION AND SUBSIDIARY COMPANIES UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

(in thousands)

	Nine Months Ended September 30,		
	 2011	2010	
Cash Flows from Operating Activities			
Net income	\$ 60,274	\$ 59,20	201
Adjustments to reconcile net income to net cash provided			
by operating activities:			
Depreciation and amortization	22,202	21,75	
Stock option expense	6,903	6,30	
Provision for uncollectible accounts receivable	6,640	7,24	
Amortization of discount on convertible notes	5,633	5,20	
Noncash long-term incentive compensation	2,595	1,58	
Provision for deferred income taxes	(1,608)	(3,88	386)
Changes in operating assets and liabilities, excluding			
amounts acquired in business combinations:	(5.001)	(50.5)	- 20)
Increase in accounts receivable Increase in inventories	(5,991)	(59,52	
	(1,160) 254		108)
Decrease in prepaid expenses			163
Increase in accounts payable and other current liabilities Increase in income taxes	2,654	12,47	
	12,253	/	
Increase in other assets	(3,811)	(2,18	
Increase in other liabilities	3,567	3,90	
Excess tax benefit on share-based compensation	(3,368) 899	(1,82	
Other sources			770
Net cash provided by operating activities	 107,936	57,99	190
Cash Flows from Investing Activities	(22.450)	(10.1)	
Capital expenditures	(23,459)	(19,10	
Business combinations, net of cash acquired	(3,689)	· · · · · · · · · · · · · · · · · · ·	(30)
Other uses	 (829)	· · · · · · · · · · · · · · · · · · ·	148)
Net cash used by investing activities	 (27,977)	(19,58	;85)
Cash Flows from Financing Activities			
Purchases of treasury stock	(110,288)	(10,17	
Dividends paid	(9,393)	(8,68	
Proceeds from issuance of capital stock	7,979	3,63	
Excess tax benefit on share-based compensation	3,368	1,82	323
Debt issuance costs	(2,723)		-
Increase/(decrease) in cash overdrafts payable	2,297	(	184)
Other sources	 226	22	222
Net cash used by financing activities	(108,534)	(13,30	364)
Increase/(Decrease) in Cash and Cash Equivalents	(28,575)	25,04	)41
Cash and cash equivalents at beginning of year	49,917	112,41	
Cash and cash equivalents at end of period	\$ 21,342	\$ 137,45	

See accompanying notes to unaudited financial statements.

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# CHEMED CORPORATION AND SUBSIDIARY COMPANIES

Notes to Unaudited Financial Statements

# 1. Basis of Presentation

As used herein, the terms "We," "Company" and "Chemed" refer to Chemed Corporation or Chemed Corporation and its consolidated subsidiaries.

We have prepared the accompanying unaudited consolidated financial statements of Chemed in accordance with Rule 10-01 of SEC Regulation S-X. Consequently, we have omitted certain disclosures required under generally accepted accounting principles in the United States ("GAAP") for complete financial statements. The December 31, 2010 balance sheet data were derived from audited financial statements but do not include all disclosures required by GAAP. However, in our opinion, the financial statements presented herein contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly our financial position, results of operations and cash flows. These financial statements are prepared on the same basis as and should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2010.

#### 2. Revenue Recognition

Both the VITAS segment and the Roto-Rooter segment recognize service revenues and sales when the earnings process has been completed. Generally, this occurs when services are provided or products are delivered. VITAS recognizes revenue at the estimated realizable amount due from third-party payers. Medicare payments are subject to certain limitations, as described below.

As of September 30, 2011, VITAS has approximately \$1.1 million in unbilled revenue included in accounts receivable (December 31, 2010 - \$2.8 million). The unbilled revenue at VITAS relates to hospice programs currently undergoing focused medical reviews ("FMR"). During FMR, surveyors working on behalf of the U.S. Federal government review certain patient files for compliance with Medicare regulations. During the time the patient file is under review, we are unable to bill for care provided to those patients. We make appropriate provisions to reduce our accounts receivable balance for potential denials of patient service revenue due to FMR activity.

We actively monitor each of our hospice programs, by provider number, as to their specific admission, discharge rate and median length of stay data in an attempt to determine whether they are likely to exceed the annual per-beneficiary Medicare cap ("Medicare cap"). Should we determine that revenues for a program are likely to exceed the Medicare cap based on projected trends, we attempt to institute corrective action to influence the patient mix or to increase patient admissions. However, should we project our corrective action will not prevent that program from exceeding its Medicare cap, we estimate the amount of revenue recognized during the period that will require repayment to the Federal government under the Medicare cap and record the amount as a reduction to patient revenue. The Medicare cap measurement period is from September 29 through September 28 of the following year for admissions and from November 1 through October 31 of the following year for revenue.

During the three-month period ended September 30, 2011 we recorded a reversal of \$384,000 in Medicare cap liability for one small program for the 2011 measurement period. During the nine-month period ended September 30, 2011, we had a net Medicare cap liability reversal for amounts recorded in the fourth quarter of 2010. We reversed these amounts as improving admissions trends in these programs indicate that the liability had been eliminated. We also reversed the remaining Medicare cap liability for our Phoenix program due to expiration for the period under review.

Shown below is the Medicare cap liability activity for the periods ended September 30, 2011 and 2010 (in thousands):

	September 30,			
	2	2011	2010	
Beginning balance January 1,	\$	1,371 \$	1,981	
Reversal - 2011 measurement period		(829)	-	
Reversal - 2010 measurement period		-	(1,783)	
Accrual - 2010 measurement period		-	117	
Other		(198)	-	
Ending balance September 30,	\$	344 \$	315	

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Vitas provides charity care, in certain circumstances, to patients without charge when management of the hospice program determines, at the time services are performed, that the patient does not have the financial wherewithal to make payment. There is no revenue or associated accounts receivable in the accompanying consolidated financial statements related to charity care. The cost of charity care is calculated by taking the ratio of charity care days to total days of care and multiplying by total cost of care. The cost of charity care for the three and nine month periods ended September 30, 2011 and 2010 is as follows (in thousands):

Three months ended September 30,				Nine months ended September 30,					
	2011		2010		2011		2010		
\$	1,775	\$	2,012	\$	5,298	\$	5,386		

# 3. Segments

Service revenues and sales and after-tax earnings by business segment are as follows (in thousands):

	Three months ended September 30,			Nine months ended September 30,				
		2011	_	2010		2011		2010
<u>Service Revenues and Sales</u> VITAS Roto-Rooter Total	\$ <u>\$</u>	252,944 88,495 341,439	\$ \$	233,964 86,487 320,451	\$ \$	731,712 274,005 1,005,717	\$ \$	683,542 260,717 944,259
<u>After-tax Earnings</u> VITAS Roto-Rooter	\$	20,970 8,016	\$	19,803 7,747	\$	57,684 25,618	\$	56,523 24,420
Total Corporate		28,986 (7,099)		27,550 (6,562)		83,302 (23,028)		80,943 (21,742)
Net income	\$	21,887	\$	20,988	\$	60,274	\$	59,201

We report corporate administrative expenses and unallocated investing and financing income and expense not directly related to either segment as "Corporate".

#### 4. Earnings per Share

Earnings per share are computed using the weighted average number of shares of capital stock outstanding. Earnings and diluted earnings per share for 2011 and 2010 are computed as follows (in thousands, except per share data):

	Net Income							
For the Three Months Ended September 30,	]	Income	Shares		ings per hare			
2011								
Earnings	\$	21,887	20,674	\$	1.06			
Dilutive stock options		-	293					
Nonvested stock awards		-	88	_				
Diluted earnings	\$	21,887	21,055	\$	1.04			
2010								
Earnings	\$	20,988	22,597	\$	0.93			
Dilutive stock options		-	304					
Nonvested stock awards		-	95	_				
Diluted earnings	\$	20,988	22,996	\$	0.91			



			Net Income		
For the Nine Months Ended September 30,	Income			Earnings pe Share	
2011 Earnings	\$	60,274	20,934	\$	2.88
Dilutive stock options Nonvested stock awards		-	379 87		
Diluted earnings	\$	60,274	21,400	\$	2.82
2010 Earnings		59,201	22,604	\$	2.62
Dilutive stock options Nonvested stock awards	\$	-	314	φ	2.02
Diluted earnings	\$	59,201	23,006	\$	2.57

For the three and nine-month periods ended September 30, 2011, 1.5 million and 980,000 stock options, respectively, were excluded from the computation of diluted earnings per share as their exercise prices were greater than the average market price for most of the period. For the three and nine-month periods ended September 30, 2010, 990,000 and 986,000 stock options, respectively, were excluded from the computation of diluted earnings per share.

Diluted earnings per share may be impacted in the future as the result of the issuance of our 1.875% Senior Convertible Notes (the "Notes") and related purchased call options and sold warrants. Per FASB's authoritative guidance on the effect of contingently convertible instruments on diluted earnings per share and convertible bonds with an issuer option to settle for cash upon conversion, we will not include any shares related to the Notes in our calculation of diluted earnings per share until our average stock price for a quarter exceeds the current conversion price. We would then include in our diluted earnings per share calculation those shares issuable using the treasury stock method. The amount of shares issuable is based upon the amount by which the average stock price for the quarter exceeds the conversion price. The purchased call option does not impact the calculation of diluted earnings per share as it is always anti-dilutive. The sold warrants become dilutive when our average stock price for a quarter exceeds the strike price of the warrant.

The following table provides examples of how changes in our stock price impact the number of shares that would be included in our diluted earnings per share calculation. It also shows the impact on the number of shares issuable upon conversion of the Notes and settlement of the purchased call options and sold warrants:

	Shares Underlying 1.875%				Warrant	Total Treasury Method Incremental	Shares Due to the Company under Notes	Incremental Shares Issued/ Received by the Company
	Price	Notes	Shares	Shares (a)	Hedges	upon Conversion (b)		
\$	80.73	28,058	-	28,058	(30,015)	(1,957)		
\$	90.73	283,300	-	283,300	(303,066)	(19,766)		
\$	100.73	487,865	-	487,865	(521,903)	(34,038)		
\$	110.73	655,480	119,789	775,269	(701,214)	74,055		
\$	120.73	795,329	317,554	1,112,883	(850,820)	262,063		
\$	130.73	913,783	485,064	1,398,847	(977,538)	421,309		

a) Represents the number of incremental shares that must be included in the calculation of fully diluted shares under U.S. GAAP.

b) Represents the number of incremental shares to be issued by the Company upon conversion of the 1.875% Convertible Notes, assuming concurrent settlement of the note hedges and warrants.

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# 5. Long-Term Debt

On March 1, 2011, we replaced our existing credit agreement with our Revolving Credit Facility ("2011 Credit Agreement"). Terms of the 2011 Credit Agreement consist of a five-year, \$350 million revolving credit facility. This 2011 Credit Agreement has a floating interest rate that is currently LIBOR plus 175 basis points. The 2011 Credit Agreement also includes a \$150 million expansion feature. Debt issuance costs associated with the existing credit agreement were not material. The 2011 Credit Agreement contains the following quarterly financial covenants:

Description	Requirement
Leverage Ratio (Consolidated Indebtedness/Consolidated Adj. EBITDA)	< 3.50 to 1.00
Fixed Charge Coverage Ratio (Consolidated Free Cash Flow/Consolidated Fixed Charges)	>1.50 to 1.00
Annual Operating Lease Commitment	<\$30.0 million

We are in compliance with all debt covenants as of September 30, 2011. We have issued \$29.5 million in standby letters of credit as of September 30, 2011 for insurance purposes. Issued letters of credit reduce our available credit under the 2011 Credit Agreement. As of September 30, 2011, we have approximately \$320.5 million of unused lines of credit available and eligible to be drawn down under our revolving credit facility, excluding the \$150 million expansion feature.

The following amounts are included in our consolidated balance sheet related to the Notes:

	Septer	mber 30, 2011	Decer	nber 31, 2010
Principal amount of convertible debentures	\$	186,956	\$	186,956
Unamortized debt discount		(22,115)		(27,748)
Carrying amount of convertible debentures	\$	164,841	\$	159,208
Additional paid in capital (net of tax)	\$	31,310	\$	31,310

The following amounts comprise interest expense included in our consolidated income statement (in thousands):

	 Three more Septem			ths ended ber 30,		
	 2011	2010	2011		2010	
Cash interest expense	\$ 1,345	\$ 1,044	\$ 3,786	\$	3,198	
Non-cash amortization of debt discount	1,910	1,785	5,633		5,265	
Amortization of debt costs	 300	 166	 841		483	
Total interest expense	\$ 3,555	\$ 2,995	\$ 10,260	\$	8,946	

The unamortized debt discount will be amortized using the effective interest method over the remaining life of the Notes. The effective rate on the Notes after adoption of the standard is approximately 6.875%.

## 6. Other Income/(Expense) - Net

Other income/(expense) -- net comprises the following (in thousands):

	Three mon Septem		 Nine mon Septem	
	 2011	 2010	2011	 2010
Market value gains/(losses) on assets held in				
deferred compensation trust	\$ (2,011)	\$ 243	\$ 796	\$ 348
Loss on disposal of property and equipment	(79)	(141)	(68)	(293)
Interest income	74	109	197	334
Other – net	 81	 11	 (44)	 29
Other income/(expense) - net	\$ (1,935)	\$ 222	\$ 881	\$ 418

# 7. Stock-Based Compensation Plans

In January 2011, we met a stock price target of \$62.00 under our Long-Term Incentive Plan. On January 14, 2011, the Compensation/Incentive Committee of the Board of Directors ("CIC") approved a stock grant of 41,100 shares (including 7,350 shares from the discretionary pool) and the related allocation to participants. The cumulative compensation expense related to the stock grant was \$3.0 million.

On February 18, 2011, the CIC approved a time-based LTIP award of 42,000 shares of restricted stock to certain key employees. The restricted shares cliff vest four years from the date of issuance. The cumulative compensation expense related to the restricted award is \$2.7 million and will be recognized ratably over the 4 year vesting period. We assumed no forfeitures in determining the cumulative compensation expense of the grant.

On February 18, 2011, the CIC approved a grant of 35,713 shares of restricted stock to certain key employees. The restricted shares cliff vest four years from the date of issuance. The cumulative compensation expense related to the restricted stock award is \$2.3 million and will be recognized ratably over the 4 year vesting period. We assumed no forfeitures in determining the cumulative compensation expense of the grant.

On February 18, 2011, the CIC approved a grant of 513,100 stock options to certain employees. The stock options vest ratably over three years from the date of issuance. The cumulative compensation expense related to the stock option grant is \$9.8 million and will be recognized over the 3 year vesting period. We used the Black-Scholes option valuation method to determine the cumulative compensation expense of the grant.

#### 8. Independent Contractor Operations

The Roto-Rooter segment sublicenses with 64 independent contractors to operate certain plumbing repair and drain cleaning businesses in lesserpopulated areas of the United States and Canada. We had notes receivable from our independent contractors as of September 30, 2011 totaling \$1.2 million (December 31, 2010 - \$1.1 million). In most cases these loans are fully or partially secured by equipment owned by the contractor. The interest rates on the loans range from 0% to 8% per annum and the remaining terms of the loans range from 2 months to 5 years at September 30, 2011. We recorded the following from our independent contractors (in thousands):

		Three months ended September 30,					Nine months ended September 30,			
	2	2011		2010		2011		2010		
Revenues	\$	6,575	\$	5,507	\$	19,614	\$	16,724		
Pretax profits		3,236		2,530		9,625		7,634		

# 9. Pension and Retirement Plans

All of the Company's plans that provide retirement and similar benefits are defined contribution plans. These expenses include the impact of market gains and losses on assets held in deferred compensation plans. Expenses for the Company's pension and profit-sharing plans, excess benefit plans and other similar plans for the three and nine months ended September 30, 2011 and 2010 are as follows (in thousands):

	Three more Septem		Nine months ended September 30,								
2	011	 2010		2011		2010					
\$	105	\$ 2,271	\$	7,058	\$	7,017					

# 10. Legal and Regulatory Matters *Litigation*

On March 1, 2010 Anthony Morangelli and Frank Ercole filed a class action lawsuit in federal district court for the Eastern District of New York seeking unpaid minimum wages and overtime service technician compensation from Roto-Rooter and Chemed. They also seek payment of penalties, interest and plaintiffs' attorney fees. We contest these allegations. In September 2010, the Court conditionally certified a class of service technicians, excluding those who signed dispute resolution agreements in which they agreed to arbitrate claims arising out of their employment. In June 2011, the Court granted certification of a class of technicians in 14 states on certain claims. We are unable to estimate our potential liability or range of potential loss, if any, with respect to this case.

VITAS is party to a class action lawsuit filed in the Superior Court of California, Los Angeles County, in September 2006 by Bernadette Santos, Keith Knoche and Joyce White. This case alleges failure to pay overtime and failure to provide meal and rest periods to California admissions nurses, chaplains and sales representatives. The case seeks payment of penalties, interest and Plaintiffs' attorney fees. VITAS contests these allegations. In December 2009, the trial court denied Plaintiffs' motion for class certification. In July 2011, the Court of Appeals affirmed denial of class certification on the travel time, meal and rest period claims, and reversed the trial court's denial on the off-the-clock and sales representation exemption claims. Plaintiffs have filed an appeal of this decision. We are unable to estimate our potential liability or range of potential loss, if any, with respect to this case.

Regardless of outcome, defense of litigation adversely affects us through defense costs, diversion of our time and related publicity.

#### **Regulatory Matters**

In May 2009, VITAS received an administrative subpoena from the U.S. Department of Justice requesting VITAS deliver to the Office of Inspector General ("OIG") for the Department of Health and Human Services documents, patient records, and policy and procedure manuals for headquarters and its Texas programs concerning hospice services provided for the period January 1, 2003 to the date of the letter. In August 2009, the OIG selected medical records for 59 past and current patients from a Texas program for review. In February 2010, VITAS received a companion civil investigative demand ("CID") from the State of Texas Attorney General's Office, seeking related documents. In September 2010, it received a second CID and a second administrative subpoena seeking related documents. In April 2011, the U.S. Attorney provided the Company with a copy of a qui tam complaint filed under seal in U.S. District Court for the Northern District of Texas. In June 2011, the U.S. Attorney provided the company with a partially unsealed second qui tam complaint filed under seal in the U.S. District Court for the Worthern District of Texas. In June 2011, the U.S. Attorney provided the company with a partially unsealed third qui tam complaint filed under seal in the Northern District of Texas. In June 2011, the U.S. Attorney also provided the Company with a partially unsealed third qui tam complaint filed under seal in the U.S. Attorney has not decided whether to intervene in any of the actions. We are conferring with the U.S. Attorney regarding the Company's defenses to each complaint's allegations. We can neither predict the outcome of this investigation nor estimate our potential liability or range of potential loss, if any. We believe that we are in compliance with Medicare and Medicaid rules and regulations applicable to hospice providers.

In April 2005, the OIG served VITAS with civil subpoenas relating to VITAS' alleged failure to appropriately bill Medicare and Medicaid for hospice services. As part of this investigation, the OIG selected medical records for 320 past and current patients from VITAS' three largest programs for review. It also sought policies and procedures dating back to 1998 covering admissions, certifications, recertifications and discharges. During the third quarter of 2005 and again in May 2006, the OIG requested additional information from us. The Court dismissed a related qui tam complaint filed in U.S. District Court for the Southern District of Florida with prejudice in July 2007. The plaintiffs appealed this dismissal, which the Court of Appeals affirmed. The government continues to investigate the complaint's allegations. In March 2009, we received a letter from the government reiterating the basis of their investigation. We are unable to estimate our potential liability or range of potential loss, if any, with respect to this matter. We believe that we are in compliance with Medicare and Medicaid rules and regulations applicable to hospice providers.



The costs to comply with either of these investigations were not material for any period presented. Regardless of outcome, responding to the subpoenas can adversely affect us through defense costs, diversion of our time and related publicity.

#### 11. Related Party Agreement

VITAS has pharmacy services agreements ("Agreements") with Omnicare, Inc. and its subsidiaries ("OCR") whereby OCR provides specified pharmacy services for VITAS and its hospice patients in geographical areas served by both VITAS and OCR. The Agreements renew automatically for one-year terms. Either party may cancel the Agreements at the end of any term by giving 90 days prior written notice. VITAS made purchases from OCR of \$10.0 million and \$9.0 million for the three months ended September 30, 2011 and 2010, respectively. VITAS made purchases from OCR of \$29.2 million and \$26.5 million for the nine months ended September 30, 2011 and 2010, respectively.

Mr. Joel Gemunder retired as President and CEO of OCR during the third quarter of 2010 and is a director of the Company. Ms. Andrea Lindell is a director of both OCR and the Company. We believe that the terms of the Agreements are no less favorable to VITAS than we could negotiate with an unrelated party.

# 12. Cash Overdrafts and Cash Equivalents

Included in accounts payable at September 30, 2011 is cash overdrafts payable of \$13.4 million (December 31, 2010 - \$11.1 million).

From time to time throughout the year, we invest excess cash in money market funds or repurchase agreements directly with major commercial banks. We do not physically hold the collateral for repurchase agreements, but the term is less than 10 days. We closely monitor the creditworthiness of the institutions with which we invest our overnight funds and the quality of the collateral underlying those investments. We had \$16.0 million in cash equivalents as of September 30, 2011. There was \$45.5 million in cash equivalents as of December 31, 2010. The weighted average rate of return for our cash equivalents was 0.2% for September 30, 2011 and 0.1% for December 31, 2010.

#### 13. Financial Instruments

FASB's authoritative guidance on fair value measurements defines a hierarchy which prioritizes the inputs in fair value measurements. Level 1 measurements are measurements using quoted prices in active markets for identical assets or liabilities. Level 2 measurements use significant other observable inputs. Level 3 measurements are measurements using significant unobservable inputs which require a company to develop its own assumptions. In recording the fair value of assets and liabilities, companies must use the most reliable measurement available.

The following shows the carrying value, fair value and the hierarchy for our financial instruments as of September 30, 2011 (in thousands):

					Fair Value Measure	;		
	_Car	rying Value	À	oted Prices in ctive Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Mutual fund investments of deferred compensation plans held in trust Long-term debt	\$	31,339 164,841	\$	31,339 186,021	\$ -	\$		-

For cash and cash equivalents, accounts receivable and accounts payable, the carrying amount is a reasonable estimate of fair value because of the liquidity and short-term nature of these instruments.



# 14. Capital Stock Transactions

On February 22, 2011 our Board of Directors authorized \$100 million of capital stock repurchases under the newly established February 2011 repurchase program. We repurchased the following capital stock for the three and nine months ended September 30, 2011 and 2010:

		onths endeenber 30,	d	_	Nine mor Septem	
	 2011	20	010		2011	 2010
Shares repurchased	1,530,030		-		1,871,543	146,275
Weighted average price per share	\$ 55.39	\$	-	\$	60.30	\$ 53.32

#### **15. Business Combinations**

On April 29, 2011, our VITAS segment completed an acquisition of the operating assets of Family Comfort Hospice which is based in Alabama. This acquisition adds three Central-Alabama locations serving ten counties to VITAS' network of hospice programs. We made no acquisitions within the Roto-Rooter segment. The purchase price of this acquisition is allocated as follows (in thousands):

Working capital	\$ 382
Identifiable intangible assets	664
Goodwill	2,345
Other assets and liabilities - net	298
	\$ 3,689

The operating results of Family Comfort Hospice have been included in our results of operations since the acquisition date and are not material for either the three or nine-month period ended September 30, 2011.

# 16. Recent Accounting Statements

In September 2011, the FASB issued Accounting Standards Update "ASU" No. 2011-08 – Goodwill Impairment Testing which provides additional guidance related to the impairment testing of goodwill. ASU No. 2011-08 allows an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. An entity will no longer be required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The revised guidance is effective for fiscal years beginning after December 15, 2011 but early adoption is permitted. Our impairment testing date is October 1 of each year and we adopted the new guidelines in the fourth quarter of 2011. There was no impact as a result of the adoption.

In July 2011, the FASB issued ASU No. 2011-07 – Health Care Entities which provides additional guidance to health care entities related to the recognition of patient service revenue and related disclosures. The additional guidance is effective for fiscal years beginning after December 15, 2011 but early adoption is permitted. Management is still evaluating the impact of this guidance.

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# 17. Guarantor Subsidiaries

Our 1.875% Notes are fully and unconditionally guaranteed on an unsecured, jointly and severally liable basis by certain of our 100% owned subsidiaries. The following unaudited, condensed, consolidating financial data presents the composition of the parent company (Chemed), the guarantor subsidiaries and the non-guarantor subsidiaries as of September 30, 2011 and December 31, 2010 for the balance sheet, the three and nine months ended September 30, 2011 and September 30, 2010 for the income statement and the nine months ended September 30, 2011 and September 30, 2010 for the statement of cash flows (dollars in thousands):

<u>September 30, 2011</u>	Parent		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		onsolidating Adjustments		Consolidated
ASSETS	<u>r urent</u>		Buoblatarios		Bubblullulles	1	<u>iujustinents</u>		Consolidated
Cash and cash equivalents	\$ 15,950	\$	(1,449)	\$	6,841	\$	-	\$	21,342
Accounts receivable, less allowances	641		111,650		430		-		112,721
Intercompany receivables	-		214,413		-		(214,413)		-
Inventories	-		8,137		751		-		8,888
Current deferred income taxes	(1,435)		16,104		181		-		14,850
Prepaid income taxes	4,606		(3,432)		(410)		-		764
Prepaid expenses	 671		9,181		179		-		10,031
Total current assets	 20,433		354,604	_	7,972		(214,413)		168,596
Investments of deferred compensation plans	 -	_	-		31,339		-	_	31,339
Properties and equipment, at cost, less					- )				- )
accumulated depreciation	11,825		69,197		2,462		-		83,484
Identifiable intangible assets less accumulated	,		,		,				,
amortization	-		55,983		-		-		55,983
Goodwill	-		456,208		4,539		-		460,747
Other assets	7,957		4,352		2,598		-		14,907
Investments in subsidiaries	771,709		21,404		-		(793,113)		-
Total assets	\$ 811,924	\$	961,748	\$	48,910	\$	(1,007,526)	\$	815,056
LIABILITIES AND STOCKHOLDERS'									
EQUITY									
Accounts payable	\$ 7,715	\$	51,056	\$	415	\$	-	\$	59,186
Intercompany payables	209,680		-		4,733		(214,413)		-
Income taxes	6,800		1,575		(108)		-		8,267
Accrued insurance	352		35,303		-		-		35,655
Accrued compensation	2,946		36,899		531		-		40,376
Other current liabilities	 2,900		14,238		170		-		17,308
Total current liabilities	 230,393		139,071	-	5,741		(214,413)		160,792
Deferred income taxes	(12,629)		45,661		(9,770)		-		23,262
Long-term debt	164,841		- ·		-		-		164,841
Deferred compensation liabilities	-		-		30,267		-		30,267
Other liabilities	2,984		4,176		2,399		-		9,559
Stockholders' equity	426,335		772,840		20,273		(793,113)		426,335
Total liabilities and stockholders' equity	\$ 811,924	\$	961,748	\$	48,910	\$	(1,007,526)	\$	815,056
1 5	 <i>,</i>	=	/	: =	<i>,</i>			_	<i>'</i>

<u>December 31, 2010</u>	Parent	Guarantor Subsidiaries		Non-Guarantor <u>Subsidiaries</u>	Consolidating <u>Adjustments</u>		Consolidated
ASSETS							
Cash and cash equivalents	\$ 45,324	\$ (1,571)	\$	· · · · · · · · · · · · · · · · · · ·	\$ -		\$ 49,917
Accounts receivable, less allowances	802	111,716		481		•	112,999
Intercompany receivables	-	172,426		-	(172,426	)	-
Inventories	-	7,191		537		•	7,728
Current deferred income taxes	(688)	15,666		120			15,098
Prepaid income taxes	2,787	(1,809)		(208)		•	770
Prepaid expenses	 782	 9,244		259		·	10,285
Total current assets	 49,007	312,863		7,353	(172,426	)	196,797
Investments of deferred compensation plans Properties and equipment, at cost, less	-	 -		28,304	-		28,304
accumulated depreciation Identifiable intangible assets less accumulated	12,513	64,743		2,036			79,292
amortization	-	56,410		-			56,410
Goodwill	-	453,864		4,479			458,343
Other assets	6,049	2,791		2,175			11,015
Investments in subsidiaries	716,815	18,696		-	(735,511	)	-
Total assets	\$ 784,384	\$ 909,367	\$	44,347	\$ (907,937	)	\$ 830,161
LIABILITIES AND STOCKHOLDERS' EQUITY			. =			= :	
Accounts payable	\$ 4,924	\$ 50,457	\$	448	\$ .	. :	\$ 55,829
Intercompany payables	167,067	- ·		5,359	(172,426	)	
Income taxes	(7,190)	8,745		(394)	. , .		1,161
Accrued insurance	906	35,586		-	-	•	36,492

Accrued compensation	4,235	35,016	468	-	39,719
Other current liabilities	 1,549	 13,447	 1,145	 -	 16,141
Total current liabilities	 171,491	 143,251	 7,026	 (172,426)	149,342
Deferred income taxes	 (11,356)	 45,168	(8,727)	 -	25,085
Long-term debt	159,208	-	-	-	159,208
Deferred compensation liabilities	-	-	27,851	-	27,851
Other liabilities	2,992	3,123	511	-	6,626
Stockholders' equity	 462,049	 717,825	 17,686	 (735,511)	462,049
Total liabilities and stockholders' equity	\$ 784,384	\$ 909,367	\$ 44,347	\$ (907,937)	\$ 830,161

# *For the three months ended September 30, 2011*

<u>2011</u>	-		Guarantor	]	Non-Guarantor		Consolidating		
		<u>Parent</u>	Subsidiaries		Subsidiaries		<u>Adjustments</u>	<u>C</u>	<u>Consolidated</u>
Continuing Operations									
Service revenues and sales	\$	-	\$ 334,937	\$	6,502	\$	-	\$	341,439
Cost of services provided and goods sold		-	 241,604		3,459		-		245,063
Selling, general and administrative expenses		5,678	42,595		(655)		-		47,618
Depreciation		235	5,870		208		-		6,313
Amortization		467	 667		-		-		1,134
Total costs and expenses		6,380	290,736	_	3,012	_	-		300,128
Income/ (loss) from operations		(6,380)	 44,201		3,490		-		41,311
Interest expense		(3,361)	(194)		-		-		(3,555)
Other (expense)/income - net		4,379	 (4,301)		(2,013)		-		(1,935)
Income/ (loss) before income taxes		(5,362)	 39,706		1,477		-		35,821
Income tax (provision)/ benefit		1,677	(15,029)		(582)		-		(13,934)
Equity in net income of subsidiaries		25,572	 953		-		(26,525)		
Net income	\$	21,887	\$ 25,630	\$	895	\$	(26,525)	\$	21,887

# For the three months ended September 30,

Continuing OperationsService revenues and sales\$-\$\$13,787\$6,664\$-\$Cost of services provided and goods sold-224,3163,599-\$Selling, general and administrative expenses5,13441,6481,418-	<u>Consolidated</u>
Cost of services provided and goods sold-224,3163,599-Selling, general and administrative expenses5,13441,6481,418-	
Selling, general and administrative expenses 5,134 41,648 1,418 -	320,451
	227,915
	48,200
Depreciation 241 5,945 199 -	6,385
Amortization 370 826	1,196
Total costs and expenses         5,745         272,735         5,216         -	283,696
Income/ (loss) from operations (5,745) 41,052 1,448 -	36,755
Interest expense (2,893) (102)	(2,995)
Other (expense)/income - net         3,889         (3,902)         235         -	222
Income/ (loss) before income taxes (4,749) 37,048 1,683 -	33,982
Income tax (provision)/ benefit 1,498 (13,859) (633) -	(12,994)
Equity in net income of subsidiaries 24,239 1,005 - (25,244)	-
Net income         \$         20,988         \$         24,194         \$         1,050         \$         (25,244)         \$	5 20,988

# For the nine months ended September 30, 2011

<u>2011</u>	-	Parent	Guarantor Subsidiaries	]	Non-Guarantor <u>Subsidiaries</u>	onsolidating djustments	<u>C</u>	onsolidated
Continuing Operations								
Service revenues and sales	\$	-	\$ 985,500	\$	20,217	\$ -	\$	1,005,717
Cost of services provided and goods sold		-	711,335		10,783	-		722,118
Selling, general and administrative expenses		17,936	130,617		5,143	-		153,696
Depreciation		711	17,651		597	-		18,959
Amortization		1,287	 1,956		-	 -		3,243
Total costs and expenses		19,934	861,559	_	16,523	-		898,016
Income/ (loss) from operations		(19,934)	 123,941		3,694	 -		107,701
Interest expense		(9,814)	(446)		-	-		(10,260)
Other (expense)/income - net		12,011	 (11,918)		788	 -		881
Income/ (loss) before income taxes		(17,737)	 111,577		4,482	 -		98,322
Income tax (provision)/ benefit		5,863	(42,164)		(1,747)	-		(38,048)
Equity in net income of subsidiaries		72,148	 2,861		-	 (75,009)		-
Net income	\$	60,274	\$ 72,274	\$	2,735	\$ (75,009)	\$	60,274

For the nine months ended September 30, 2010	-	Parent	Guarantor Subsidiaries	]	Non-Guarantor <u>Subsidiaries</u>	Consolidating <u>Adjustments</u>		<u>C</u>	consolidated
<b>Continuing Operations</b> Service revenues and sales	\$	-	\$ 925,614	\$	18,645	\$		\$	944,259
Cost of services provided and goods sold		-	 660,971		9,783	-			670,754
Selling, general and administrative expenses		17,340	125,267		4,087	-			146,694
Depreciation		621	16,827		600	-			18,048
Amortization		1,066	 2,641		-				3,707
Total costs and expenses		19,027	805,706		14,470	-			839,203
Income/ (loss) from operations		(19,027)	 119,908		4,175	-			105,056
Interest expense		(8,632)	(314)		-	-	•		(8,946)
Other (expense)/income - net		11,180	 (11,101)		339	-			418
Income/ (loss) before income taxes		(16,479)	 108,493		4,514	-			96,528

Income tax (provision)/ benefit	5,392	(40,965)	(1,754)	-	(37,327)
Equity in net income of subsidiaries	 70,288	 2,825	 -	 (73,113)	 -
Net income	\$ 59,201	\$ 70,353	\$ 2,760	\$ (73,113)	\$ 59,201

For the nine months ended September 30, 2011	Parent		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Consolidated	
Cash Flow from Operating Activities:								
Net cash provided by operating activities	\$	21,558	\$	83,903	\$ 2,475	\$	5 107,936	
Cash Flow from Investing Activities:								
Capital expenditures		(23)		(22,378)	(1,058)	)	(23,459)	
Business combinations, net of cash acquired		-		(3,689)	-		(3,689)	
Other sources/(uses) - net		(150)		(713)	34		(829)	
Net cash used by investing activities		(173)		(26,780)	(1,024)	)	(27,977)	
Cash Flow from Financing Activities:								
Change in cash overdrafts payable		208		2,089	-		2,297	
Change in intercompany accounts		60,028		(59,090)	(938)	)	-	
Dividends paid to shareholders		(9,393)		-	-		(9,393)	
Purchases of treasury stock		(110,221)		-	(67)	)	(110,288)	
Proceeds from exercise of stock options		7,979		-	-		7,979	
Realized excess tax benefit on share based compensation		3,368		-	-		3,368	
Debt issuance cost		(2,723)		-	-		(2,723)	
Other sources/(uses) - net		(5)		-	231		226	
Net cash used by financing activities		(50,759)		(57,001)	(774)	)	(108,534)	
Net increase/(decrease) in cash and cash equivalents		(29,374)		122	677		(28,575)	
Cash and cash equivalents at beginning of year	_	45,324		(1,571)	6,164		49,917	
Cash and cash equivalents at end of period	\$	15,950	\$	(1,449)	\$ 6,841	\$	5 21,342	

For the nine months ended September 30, 2010	Parent			Guarantor ubsidiaries	Non-Guarantor Subsidiaries	Consolidated	
Cash Flow from Operating Activities:							
Net cash provided/(used) by operating activities	\$	(4,364)	\$	61,703	\$ 651	\$	57,990
Cash Flow from Investing Activities:							
Capital expenditures		(14)		(18,399)	(694)		(19,107)
Business combinations, net of cash acquired		-		(30)	-		(30)
Other uses - net		(116)		(313)	(19)		(448)
Net cash used by investing activities		(130)		(18,742)	(713)		(19,585)
Cash Flow from Financing Activities:							
Change in cash overdrafts payable		508		(692)	-		(184)
Change in intercompany accounts		40,895		(41,841)	946		-
Dividends paid to shareholders		(8,682)		-	-		(8,682)
Purchases of treasury stock		(10,164)		-	(11)		(10,175)
Proceeds from exercise of stock options		3,632		-	-		3,632
Realized excess tax benefit on share based compensation		716		1,107	-		1,823
Other sources - net		34	_	-	188		222
Net cash provided/(used) by financing activities		26,939		(41,426)	1,123		(13,364)
Net increase in cash and cash equivalents		22,445		1,535	1,061		25,041
Cash and cash equivalents at beginning of year		109,331		(1,221)	4,306		112,416
Cash and cash equivalents at end of period	\$	131,776	\$	314	\$ 5,367	\$	137,457

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Executive Summary

We operate through our two wholly owned subsidiaries, VITAS Healthcare Corporation and Roto-Rooter Group, Inc. VITAS focuses on hospice care that helps make terminally ill patients' final days as comfortable as possible. Through its teams of doctors, nurses, home health aides, social workers, clergy and volunteers, VITAS provides direct medical services to patients, as well as spiritual and emotional counseling to both patients and their families. Roto-Rooter's services are focused on providing plumbing and drain cleaning services to both residential and commercial customers. Through its network of company-owned branches, independent contractors and franchisees, Roto-Rooter offers plumbing and drain cleaning service to over 90% of the U.S. population.

The following is a summary of the key operating results for the three and nine months ended September 30, 2011 and 2010 (in thousands except per share amounts):

	 Three months ended September 30,			Nine months ended September 30,			
	2011		2010		2011		2010
Service revenues and sales	\$ 341,439	\$	320,451	\$	1,005,717	\$	944,259
Net income	\$ 21,887	\$	20,988	\$	60,274	\$	59,201
Diluted EPS	\$ 1.04	\$	0.91	\$	2.82	\$	2.57
Adjusted EBITDA	\$ 49,556	\$	46,280	\$	141,831	\$	134,237
Adjusted EBITDA as a % of revenue	14.5%	,	14.4%	)	14.1%	, D	14.2%

EBITDA and Adjusted EBITDA are not measures derived in accordance with GAAP. We use Adjusted EBITDA as a measure of earnings for our LTIP awards. We provide EBITDA and Adjusted EBITDA to help readers evaluate our operating results, compare our operating performance with that of similar companies that have different capital structures and help evaluate our ability to meet future debt service, capital expenditure and working capital requirements. Our EBITDA and Adjusted EBITDA should not be considered in isolation or as a substitute for comparable measures presented in accordance with GAAP. A reconciliation of our net income to our EBITDA and Adjusted EBITDA is presented on pages 28 and 29.

For the three months ended September 30, 2011, the increase in consolidated service revenues and sales was driven by a 8.1% increase at VITAS and a 2.3% increase at Roto-Rooter. The increase in service revenues at VITAS was a result of increased average daily census ("ADC") of 6.2%, driven by an increase in admissions of 2.7% and a 2.4% increase in average length of stay, combined with Medicare price increases of approximately 2.1%. Roto-Rooter was driven by a 0.2% price and mix shift increase and a 1.5% increase in job count. The remaining Roto-Rooter revenue increase is related mainly to our independent contractor operations. Consolidated net income increased 4.3% driven mainly by the increase in revenue. Diluted EPS increased 14.3% as a result of the increase in net income and a lower number of shares outstanding. Adjusted EBITDA as a percent of revenue was virtually flat when compared with the prior year. See page 30 for additional operating metrics.

For the nine months ended September 30, 2011, the increase in consolidated service revenues and sales was driven by a 7.0% increase at VITAS and a 5.1% increase at Roto-Rooter. The increase in service revenues at VITAS was a result of increased average daily census ("ADC") of 5.6%, driven by an increase in admissions of 5.1%, combined with Medicare price increases of approximately 2.1%. Roto-Rooter was driven by a 2.4% price and mix shift increase and a 2.5% increase in job count. Consolidated net income increased 1.8% driven mainly by the increase in revenue. Diluted EPS increased 9.7% as a result of the increase in net income and a lower number of shares outstanding. Adjusted EBITDA as a percent of revenue was virtually flat when compared with the prior year.

VITAS expects to achieve full-year 2011 revenue growth, prior to Medicare cap, of 7.5% to 8.0%. Admissions are estimated to increase approximately 5.0% to 5.5%. Adjusted EBITDA margin prior to Medicare cap is estimated to be 15.2% to 15.7%. Roto-Rooter expects full-year 2011 revenue growth of 4.5% to 5.5%. The revenue estimate is a result of increased pricing of 2.0% to 3.0%, a favorable mix shift to higher revenue jobs, with job count growth estimated at 0.0% to 1.0%. Adjusted EBITDA margin for 2011 is estimated to be in the range of 17.0% to 18.0%. We anticipate that our operating income and cash flows will be sufficient to operate our businesses and meet any commitments for the foreseeable future.



# Financial Condition

#### Liquidity and Capital Resources

Material changes in the balance sheet accounts from December 31, 2010 to September 30, 2011 include the following:

- A \$3.8 million increase in other long-term assets related to an increase in deferred long-term debt costs due to our debt refinancing as well an increase in licensure expenses at Vitas.
- A \$3.4 million increase in accounts payable related to timing of payments.
- A \$7.1 million increase in income taxes payable related to timing of payments.

Net cash provided by operating activities increased \$49.9 million due primarily to the change in accounts receivable. Management continually evaluates cash utilization alternatives, including share repurchase, debt repurchase, acquisitions and increased dividends to determine the most beneficial use of available capital resources.

We have issued \$29.5 million in standby letters of credit as of September 30, 2011, for insurance purposes. Issued letters of credit reduce our available credit under the revolving credit agreement. As of September 30, 2011, we have approximately \$320.5 million of unused lines of credit available and eligible to be drawn down under our revolving credit facility, excluding the \$150 million expansion feature. Management believes its liquidity and sources of capital are satisfactory for the Company's needs in the foreseeable future.

# **Commitments and Contingencies**

Collectively, the terms of our credit agreements require us to meet various financial covenants, to be tested quarterly. We are in compliance with all financial and other debt covenants as of September 30, 2011 and anticipate remaining in compliance throughout 2011.

On March 1, 2010 Anthony Morangelli and Frank Ercole filed a class action lawsuit in federal district court for the Eastern District of New York seeking unpaid minimum wages and overtime service technician compensation from Roto-Rooter and Chemed. They also seek payment of penalties, interest and plaintiffs' attorney fees. We contest these allegations. In September 2010, the Court conditionally certified a class of service technicians, excluding those who signed dispute resolution agreements in which they agreed to arbitrate claims arising out of their employment. In June 2011, the Court granted certification of a class of technicians in 14 states on certain claims. We are unable to estimate our potential liability or range of potential loss, if any, with respect to this case.

VITAS is party to a class action lawsuit filed in the Superior Court of California, Los Angeles County, in September 2006 by Bernadette Santos, Keith Knoche and Joyce White. This case alleges failure to pay overtime and failure to provide meal and rest periods to California admissions nurses, chaplains and sales representatives. The case seeks payment of penalties, interest and Plaintiffs' attorney fees. VITAS contests these allegations. In December 2009, the trial court denied Plaintiffs' motion for class certification. In July 2011, the Court of Appeals affirmed denial of class certification on the travel time, meal and rest period claims, and reversed the trial court's denial on the off-the-clock and sales representation exemption claims. Plaintiffs have filed an appeal of this decision. We are unable to estimate our potential liability or potential range of loss, if any, with respect to this case.

Regardless of outcome, defense of litigation adversely affects us through defense costs, diversion of our time and related publicity.

In May 2009, VITAS received an administrative subpoena from the U.S. Department of Justice requesting VITAS deliver to the Office of Inspector General ("OIG") for the Department of Health and Human Services documents, patient records, and policy and procedure manuals for headquarters and its Texas programs concerning hospice services provided for the period January 1, 2003 to the date of the letter. In August 2009, the OIG selected medical records for 59 past and current patients from a Texas program for review. In February 2010, VITAS received a companion civil investigative demand ("CID") from the State of Texas Attorney General's Office, seeking related documents. In September 2010, it received a second CID and a second administrative subpoena seeking related documents. In April 2011, the U.S. Attorney provided the Company with a copy of a qui tam complaint filed under seal in U.S. District Court for the Northern District of Texas. In June 2011, the U.S. Attorney provided the company with a partially unsealed second qui tam complaint filed under seal in the U.S. Attorney District of Texas. In June 2011, the U.S. Attorney also provided the Company with a partially unsealed second qui tam complaint filed under seal in the Northern District of Texas. In June 2011, the U.S. Attorney also provided the Company with a partially unsealed second qui tam complaint filed under seal in the Northern District of Texas. In June 2011, the U.S. Attorney also provided the Company with a partially unsealed third qui tam complaint filed under seal in the Northern District of Texas. In June 2011, the U.S. Attorney is concerning within a complaint and all the filings in each of these actions remain under seal. The U.S. Attorney has not decided whether to intervene in any of the actions. We are conferring with the U.S. Attorney regarding the Company's defenses to each complaint's allegations. We can neither predict the outcome of this investigation nor estimate our potential liability or potential range of loss, if any. We believe

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In April 2005, the OIG served VITAS with civil subpoenas relating to VITAS' alleged failure to appropriately bill Medicare and Medicaid for hospice services. As part of this investigation, the OIG selected medical records for 320 past and current patients from VITAS' three largest programs for review. It also sought policies and procedures dating back to 1998 covering admissions, certifications, recertifications and discharges. During the third quarter of 2005 and again in May 2006, the OIG requested additional information from us. The Court dismissed a related qui tam complaint filed in U.S. District Court for the Southern District of Florida with prejudice in July 2007. The plaintiffs appealed this dismissal, which the Court of Appeals affirmed. The government continues to investigate the complaint's allegations. In March 2009, we received a letter from the government reiterating the basis of their investigation. We are unable to estimate our potential liability or potential range of loss, if any, with respect to this matter. We believe that we are in compliance with Medicare and Medicaid rules and regulations applicable to hospice providers.

The costs to comply with either of these investigations were not material for any period presented. Regardless of outcome, responding to the subpoenas can adversely affect us through defense costs, diversion of our time and related publicity.

# Results of Operations

# Three months ended September 30, 2011 versus 2010 - Consolidated Results

Our service revenues and sales for the third quarter of 2011 increased 6.5% versus services and sales revenues for the third quarter of 2010. Of this increase, \$19.0 million was attributable to VITAS and \$2.0 million was attributable to Roto-Rooter. The following chart shows the components of those changes (dollar amounts in thousands):

		Increase/(Decrease)			
	A	Amount			
VITAS					
Routine homecare	\$	14,849	8.8		
Continuous care		1,301	3.4		
General inpatient		2,329	9.0		
Medicare cap		501	428.2		
Roto-Rooter					
Plumbing		502	1.2		
Drain cleaning		785	2.5		
Contractor operations		1,068	19.4		
Other		(347)	-5.0		
Total	\$	20,988	6.5		

The increase in VITAS' revenues for the third quarter of 2011 versus the third quarter of 2010 was a result of increased ADC of 6.2% driven by an increase in admissions of 2.7% and a 2.4% increase in average length of stay, combined with Medicare reimbursement rate increases of approximately 2.1%. The ADC increase was driven by a 6.5% increase in routine homecare, an increase of 7.3% in general inpatient and an increase of a 0.5% in continuous care. In excess of 90% of VITAS' service revenues for the period were from Medicare and Medicaid.

The increase in plumbing revenues for the third quarter of 2011 versus 2010 is attributable to a 4.1% increase in the number of jobs performed offset by a 2.9% decrease in the average price per job. Our excavation job count increased by 13.6% compared to 2010. Drain cleaning revenues for the third quarter of 2011 versus 2010 reflect a 2.3% increase in price per job and a 0.2% increase in the number of jobs performed. Contractor operations revenue increased 19.4% for the first nine months of 2011, as a result of acquisitions and higher job count.

The consolidated gross margin was 28.2% in the third quarter of 2011 as compared with 28.9% in the third quarter of 2010. On a segment basis, VITAS' gross margin was 22.4% in the third quarter of 2011 and 23.1% in the third quarter of 2010. The decrease in VITAS' gross margin is attributable to higher labor costs for admissions and Medicare compliance personnel and the opening of new operations, both new locations and new inpatient units, which carry significant start-up costs as capacity begins to ramp-up. The Roto-Rooter segment's gross margin was 45.0% for the third quarter of 2011 as compared with 44.6% for the third quarter of 2010.



Selling, general and administrative expenses ("SG&A") for the third quarter of 2011 and 2010 comprise (in thousands):

		Three months September	
	2	2011	2010
SG&A expenses before long-term incentive compensation and the impact of market gains and losses of deferred compensation plans	\$	49,629 \$	47,957
Impact of market value gains/(losses) on liabilities held in deferred compensation trusts Total SG&A expenses	\$	(2,011) 47,618 \$	243 48,200

Normal salary increases and revenue related expense increases between periods accounts for the 3.5% increase in SG&A expenses before long-term incentive compensation and the impact of market gains of deferred compensation plans.

Interest expense increased 18.7% between periods as a result of the debt refinancing that took place in the first quarter of 2011.

Other income/(expense) for the third quarter of 2011 and 2010 comprise (in thousands):

	Three months ended September 30,				
	2011		2010		
Market value gains/(losses) on assets held in deferred					
compensation trusts	\$ (2	011) \$	243		
Loss on disposal of property and equipment		(79)	(141)		
Interest income		74	109		
Other		81	11		
Total other income/(expense)-net	\$ (1	935) \$	222		

Our effective income tax rate increased to 38.9% in the third quarter of 2011 from 38.2% when compared with the third quarter of 2010.

Net income for both periods included the following after-tax items/adjustments that reduced after-tax earnings (in thousands):

	Three	Three months ended September 30,					
	2	.011	2010				
VITAS							
Legal expenses of OIG investigation	\$	(131) \$	(69)				
Acquisition expenses		(2)	-				
Roto-Rooter							
Expenses of class action litigation		(467)	(194)				
Corporate							
Stock option expense		(1,523)	(1,244)				
Noncash impact of change in accounting for convertible debt		(1,177)	(1,088)				
Total	\$	(3,300) \$	(2,595)				

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#### Three months ended September 30, 2011 versus 2010 - Segment Results

The change in after-tax earnings for the third quarter of 2011 versus the third quarter of 2010 is due to (dollars in thousands):

		Increase/(D	Increase/(Decrease)				
	A	mount	Percent				
VITAS	\$	1,167	5.9				
Roto-Rooter		269	3.5				
Corporate		(537)	-8.2				
	\$	899	4.3				

# Nine months ended September 30, 2011 versus 2010 - Consolidated Results

Our service revenues and sales for the first nine months of 2011 increased 6.5% versus services and sales revenues for the first nine months of 2010. Of this increase, \$48.2 million was attributable to VITAS and \$13.3 million was attributable to Roto-Rooter. The following chart shows the components of those changes (dollar amounts in thousands):

	Increase/(Decrease)					
	Amount		Percent			
VITAS						
Routine homecare	\$	39,830	8.1			
Continuous care		4,362	3.8			
General inpatient		4,617	5.9			
Medicare cap		(639)	-38.4			
Roto-Rooter						
Plumbing		7,481	6.1			
Drain cleaning		3,303	3.3			
Contractor operations		2,890	17.3			
Other		(386)	-1.9			
Total	\$	61,458	6.5			

The increase in VITAS' revenues for the first nine months of 2011 versus the first nine months of 2010 was a result of increased ADC of 5.6% driven by an increase in admissions of 5.1%, combined with Medicare reimbursement rate increases of approximately 2.1%. The ADC increase was driven by a 5.9% increase in routine homecare, an increase of 4.2% in general inpatient and an increase of 1.0% in continuous care. In excess of 90% of VITAS' service revenues for the period were from Medicare and Medicaid.

The increase in plumbing revenues for the first nine months of 2011 versus 2010 is attributable to a 2.6% increase in the average price per job and a 3.6% increase in the number of jobs performed. The increase in the plumbing price per job was a result of favorable job mix shift to more expensive jobs such as excavation. Our excavation job count increased by 17.1% compared to 2010. On average, the price per job for our excavation jobs is approximately 5 times greater than the price per job of other plumbing jobs. Drain cleaning revenues for the first nine months of 2011 versus 2010 reflect a 2.0% increase in job count and a 1.3% increase in the average price per job. Contractor operation revenues increased 17.3%, due to acquisitions and higher job count.

The consolidated gross margin was 28.2% in the first nine months of 2011 as compared with 29.0% in the first nine months of 2010. On a segment basis, VITAS' gross margin was 22.0% in the first nine months of 2011 and 22.9% in the first nine months of 2010. The decrease in VITAS' gross margin is attributable to a smaller Medicare cap reversal in 2011, higher labor costs for admissions and Medicare compliance personnel and the opening of new operations, both new locations and inpatient units, which carry significant time start-up costs as capacity begins to ramp-up. The Roto-Rooter segment's gross margin was 44.7% for the first nine months of 2011 as compared with 45.0% for the first nine months of 2010.

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Selling, general and administrative expenses ("SG&A") for the first nine months of 2011 and 2010 comprise (in thousands):

	Nine months ended September 30,							
		2011		2010				
SG&A expenses before long-term incentive								
compensation and the impact of market gains and								
losses of deferred compensation plans	\$	149,888	\$	144,547				
Long-term incentive compensation		3,012		1,799				
Impact of market value gains on liabilities held in								
deferred compensation trusts		796		348				
Total SG&A expenses	\$	153,696	\$	146,694				

Normal salary increases and revenue related expense increases between periods accounts for the 3.7% increase in SG&A expenses before long-term incentive compensation and the impact of market gains of deferred compensation plans.

Depreciation expense increased 5.0% to \$19.0 million for the first nine months of 2011 due mainly to the installation of patient capture software at our VITAS segment in the second quarter of 2010.

Interest expense increased 14.7% between periods as a result of the debt refinancing that took place in the first quarter of 2011.

Other income for the third quarter of 2011 and 2010 comprise (in thousands):

	Nine months ended September 30,				
	20	11	2010		
Market value gains on assets held in deferred					
compensation trusts	\$	796 \$	348		
Loss on disposal of property and equipment		(68)	(293)		
Interest Income		197	334		
Other		(44)	29		
Total other income	\$	881 \$	418		

Our effective income tax rate was 38.7% in the first nine months of 2011 which was essentially flat when compared with the first nine months of 2010.

Net income for both periods included the following after-tax items/adjustments that reduced after-tax earnings (in thousands):

	Nine m	Nine months ended September 30,					
	201	1	2010				
VITAS							
Legal expenses of OIG investigation	\$	(749) \$	(242)				
Acquisition expenses		(73)	-				
Roto-Rooter							
Expenses of class action litigation		(881)	(257)				
Acquisition expenses		4	-				
Corporate							
Stock option expense		(4,366)	(4,026)				
Noncash impact of change in accounting for convertible debt		(3,464)	(3,203)				
Long-term incentive compensation		(1,880)	(1,124)				
Total	\$	(11,409) \$	(8,852)				
		<u> </u>					

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# Nine months ended September 30, 2011 versus 2010 - Segment Results

The change in after-tax earnings for the first nine months of 2011 versus the first nine months of 2010 is due to (dollars in thousands):

		Increase/(D	ecrease)
	A	Amount	Percent
VITAS	\$	1,161	2.1
Roto-Rooter		1,198	4.9
Corporate		(1,286)	-5.9
	\$	1,073	1.8

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2011

(in thousands)(unaudited)

	 VITAS			Corporate		Chemed Consolidated	
<b>2011 (a)</b>							
Service revenues and sales	\$ 252,944	\$	88,495	\$	-	\$	341,439
Cost of services provided and goods sold	 196,407		48,656		-		245,063
Selling, general and administrative expenses	18,945		25,057		3,616		47,618
Depreciation	4,123		2,058		132		6,313
Amortization	 510		156		468		1,134
Total costs and expenses	219,985		75,927		4,216		300,128
Income/(loss) from operations	 32,959		12,568		(4,216)		41,311
Interest expense	(62)		(132)		(3,361)		(3,555)
Intercompany interest income/(expense)	834		451		(1,285)		-
Other income/(expense)—net	 62		(7)		(1,990)		(1,935)
Income/(expense) before income taxes	 33,793		12,880		(10,852)		35,821
Income taxes	 (12,823)		(4,864)		3,753		(13,934)
Net income/(loss)	\$ 20,970	\$	8,016	\$	(7,099)	\$	21,887

(a) The following amounts are included in net income (in thousands):

		VITAS	Roto-Rooter		Corporate		Chemed Consolidated	
Pretax benefit/(cost): Stock option expense Noncash impact of accounting for convertible debt Expenses of class action litigation Acquisition expenses Legal expenses of OIG investigation	\$	(2) (212)	\$	(770)	\$	(2,408) (1,861)	\$	(2,408) (1,861) (770) (2) (212)
Total	\$	(212)	\$	(770)	\$	(4,269)	\$	(212) (5,253)
		VITAS	Ro	oto-Rooter		Corporate	Co	nsolidated
After-tax benefit/(cost): Stock option expense Noncash impact of accounting for convertible debt Expenses of class action litigation Acquisition expenses Legal expenses of OIG investigation	\$	(2) (131)	\$	(467)	\$	(1,523) (1,177)	\$	$(1,523) \\ (1,177) \\ (467) \\ (2) \\ (131)$
Total	¢	(133)	¢	(467)	¢	(2,700)	¢	(3,300)
	<u>\$</u>	(155)	\$	(407)	φ	(2,700)	\$	(5,500)

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# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2010

(in thousands)(unaudited)

	VITAS			Roto-Rooter		orate	Chemed Consolidated	
2010 (a)								
Service revenues and sales	\$	233,964	\$	86,487	\$	-	\$	320,451
Cost of services provided and goods sold		179,997		47,918		-		227,915
Selling, general and administrative expenses		18,370		24,573		5,257		48,200
Depreciation		4,321		1,925		139		6,385
Amortization		694		133		369		1,196
Total costs and expenses		203,382		74,549		5,765		283,696
Income/(loss) from operations		30,582		11,938		(5,765)		36,755
Interest expense		(48)		(55)		(2,892)		(2,995)
Intercompany interest income/(expense)		1,139		651		(1,790)		-
Other income/(expense)—net		(92)		11		303		222
Income/(expense) before income taxes		31,581		12,545		(10,144)		33,982
Income taxes		(11,778)		(4,798)		3,582		(12,994)
Net income/(loss)	\$	19,803	\$	7,747	\$	(6,562)	\$	20,988

(a) The following amounts are included in net income (in thousands):

V	ITAS	Rote	o-Rooter	0	Corporate		hemed solidated
\$	(112)	\$	(322)	\$	(1,968) (1,721)	\$	(1,968) (1,721) (322) (112)
\$	(112)	\$	(322)	\$	(3,689)	\$	(4,123)
V	ITAS	Rote	o-Rooter		Corporate	Con	solidated
\$	- - (69)	\$	(194)	\$	(1,244) (1,088)	\$	(1,244) (1,088) (194) (69)
¢	(69)	¢	(194)	۹	(2,332)	¢	(2,595)
	\$ <u>\$</u> V	(112) <u>\$ (112)</u> <u>VITAS</u> <u>\$ -</u> (69)	\$ - \$ (112) \$ (112) \$ (112) \$ <b>VITAS Rote</b> \$ - \$ (69)	\$ - \$ - (322) (112) 5 (322) \$ (112) 5 (322) VITAS Roto-Rooter \$ - \$ - (194) (69) -	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	VITAS         Roto-Rooter         Corporate         Con           \$         -         \$         (1,968)         \$           -         -         (1,721)         \$         -           -         (112)         -         -         -           \$         (112)         -         -         -           \$         (112)         \$         (322)         \$         (3,689)         \$           VITAS         Roto-Rooter         Corporate         Con         \$           \$         -         \$         (1,244)         \$           -         -         -         -         -         -           -         (194)         -         -         -         -

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# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011

(in thousands)(unaudited)

	VITAS			oto-Rooter	Corporate	Chemed Consolidated	
2011 (a)							
Service revenues and sales	\$	731,712	\$	274,005	\$ -	\$	1,005,717
Cost of services provided and goods sold		570,648		151,470	-		722,118
Selling, general and administrative expenses		57,392		76,181	20,123		153,696
Depreciation		12,489		6,067	403		18,959
Amortization		1,513		443	1,287		3,243
Total costs and expenses		642,042		234,161	21,813		898,016
Income/(loss) from operations		89,670		39,844	(21,813)		107,701
Interest expense		(172)		(274)	(9,814)		(10,260)
Intercompany interest income/(expense)		3,263		1,742	(5,005)		-
Other income/(expense)—net		3		(2)	880		881
Income/(expense) before income taxes		92,764		41,310	(35,752)		98,322
Income taxes		(35,080)		(15,692)	12,724		(38,048)
Net income/(loss)	\$	57,684	\$	25,618	\$ (23,028)	\$	60,274

(a) The following amounts are included in net income (in thousands):

		TTAS	Rot	to-Rooter		Corporate		Chemed nsolidated
Pretax benefit/(cost):	¢		¢		¢	(( 002)	¢	(( 002)
Stock option expense Long-term incentive compensation	\$	-	\$	-	\$	(6,903) (3,012)	\$	(6,903)
Noncash impact of accounting for convertible debt		-		-		(5,476)		(3,012) (5,476)
Expenses of class action litigation		-		(1,451)		(3,470)		(1,451)
Acquisition expenses		(117)		(1,151)		-		(111)
Legal expenses of OIG investigation		(1,209)		-		-		(1,209)
Total	\$	(1,326)	\$	(1,445)	\$	(15,391)	\$	(18,162)
After-tax benefit/(cost): Stock option expense Long-term incentive compensation Noncash impact of accounting for convertible debt Expenses of class action litigation Acquisition expenses Legal expenses of OIG investigation Total	\$ \$ \$	TTAS - (73) (749) (822)	<u>Rot</u> \$ <u>\$</u>	to-Rooter - - (881) 4 - (877)	\$	Corporate (4,366) (1,880) (3,464) - - - (9,710)		nsolidated (4,366) (1,880) (3,464) (881) (69) (749) (11,409)

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# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2010

(in thousands)(unaudited)

		Roto-Rooter		Corporate		Chemed Consolidated		
2010 (a)								
Service revenues and sales	\$	683,542	\$	260,717	\$	-	\$	944,259
Cost of services provided and goods sold		527,347		143,407		-		670,754
Selling, general and administrative expenses		54,920		73,523		18,251		146,694
Depreciation		11,909		5,826		313		18,048
Amortization		2,253		388		1,066		3,707
Total costs and expenses		596,429		223,144		19,630		839,203
Income/(loss) from operations		87,113		37,573		(19,630)		105,056
Interest expense		(127)		(187)		(8,632)		(8,946)
Intercompany interest income/(expense)		3,778		2,126		(5,904)		-
Other income/(expense)—net		(85)		35		468		418
Income/(expense) before income taxes		90,679		39,547		(33,698)		96,528
Income taxes		(34,156)		(15,127)		11,956		(37,327)
Net income/(loss)	\$	56,523	\$	24,420	\$	(21,742)	\$	59,201

(a) The following amounts are included in net income (in thousands):

		VITAS	R	oto-Rooter		Corporate	Co	Chemed onsolidated
Pretax benefit/(cost): Stock option expense Long-term incentive compensation Noncash impact of accounting for convertible debt	\$	- -	\$	-	\$	(6,365) (1,799) (5,064)	\$	(6,365) (1,799) (5,064)
Expenses of class action litigation Legal expenses of OIG investigation	6	(390)	¢	(427)	¢	-	¢	(427) (390)
Total	2	(390)	<u>&gt;</u>	(427)	2	(13,228)	<u> </u>	(14,045)
After-tax benefit/(cost):		/ITAS	R	oto-Rooter	(	Corporate	Co	onsolidated
Stock option expense Long-term incentive compensation Noncash impact of accounting for convertible debt	\$	- -	\$	-	\$	(4,026) (1,124) (3,203)	\$	(4,026) (1,124) (3,203)
Expenses of class action litigation Legal expenses of OIG investigation		(242)		(257)		-		(257) (242)
Total	<u>\$</u>	(242)	\$	(257)	\$	(8,353)	\$	(8,852)

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# Consolidating Summary and Reconciliation of Adjusted EBITDA

Chemed Corporation and Subsidiary Companies

(in thousands) For the three months ended September 30, 2011		VITAS Roto-Rooter				Corporate	Chemed Consolidated	
Net income/(loss)	\$	20,970	\$	8,016	\$	(7,099)	\$	21,887
Add/(deduct):								
Interest expense		62		132		3,361		3,555
Income taxes		12,823		4,864		(3,753)		13,934
Depreciation		4,123		2,058		132		6,313
Amortization		510		156		468		1,134
EBITDA		38,488		15,226		(6,891)		46,823
Add/(deduct):								
Legal expenses of OIG investigation		212		-		-		212
Acquisition expenses		2		-		-		2
Expenses of class action litigation		-		770		-		770
Stock option expense		-		-		2,408		2,408
Advertising cost adjustment		-		(585)		-		(585)
Interest income		(43)		(12)		(19)		(74)
Intercompany interest income/(expense)	-	(834)	-	(451)	-	1,285	-	-
Adjusted EBITDA	\$	37,825	\$	14,948	\$	(3,217)	\$	49,556
For the three months ended September 30, 2010		VITAS	Ro	to-Rooter		Corporate		Chemed nsolidated
Net income/(loss)	\$	19,803	\$	7,747	\$	(6,562)	\$	20,988
Add/(deduct):								
Interest expense		48		55		2,892		2,995
Income taxes		11,778		4,798		(3,582)		12,994
Depreciation		4,321		1,925		139		6,385
Amortization		694		133		369		1,196
EBITDA		36,644		14,658		(6,744)		44,558
Add/(deduct):								
Legal expenses of OIG investigation		112		-		-		112
Expenses of class action litigation		-		322		-		322
Stock option expense		-		-		1,968		1,968
Advertising cost adjustment		-		(571)		-		(571)
Interest income		(37)		(10)		(62)		(109)
Intercompany interest income/(expense)		(1,139)		(651)		1,790		-
Adjusted EBITDA		35,580	_	13,748	\$	(3,048)	-	46,280

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# Consolidating Summary and Reconciliation of Adjusted EBITDA

Chemed Corporation and Subsidiary Companies

(in thousands) For the nine months ended September 30, 2011	VITAS Roto-Rooter Corporate					Chemed Consolidated		
Net income/(loss)	\$	57,684	\$	25,618	\$	(23,028)	\$	60,274
Add/(deduct):		)	•	- ,		(-))	•	, -
Interest expense		172		274		9,814		10,260
Income taxes		35,080		15,692		(12,724)		38,048
Depreciation		12,489		6,067		403		18,959
Amortization		1,513		443		1,287		3,243
EBITDA		106,938		48,094		(24,248)		130,784
Add/(deduct):				- ,		( ) - )		,
Legal expenses of OIG investigation		1,209		-		-		1,209
Acquisition expenses		117		(6)		-		111
Expenses of class action litigation		-		1,451		-		1,451
Long-term incentive compensation		-		-		3,012		3,012
Stock option expense		-		-		6,903		6,903
Advertising cost adjustment		-		(1,442)				(1,442)
Interest income		(86)		(28)		(83)		(197
				(1,742)		5,005		-
Intercompany interest income/(expense)		(3,263)						
Intercompany interest income/(expense) Adjusted EBITDA	\$	104,915	\$	46,327	\$	(9,411)		141,831 Chemed
Intercompany interest income/(expense)	<u>·</u>	<u> </u>	<u></u>	· · · · ·	\$	/		
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss)	<u>·</u>	104,915	<u></u>	46,327	\$	(9,411)	Co	Chemed
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010	<u></u>	104,915 VITAS 56,523	Rot	46,327 to-Rooter 24,420		(9,411) Corporate (21,742)	Co	Chemed onsolidated 59,201
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense	<u></u>	104,915 VITAS 56,523 127	Rot	46,327 to-Rooter 24,420 187		(9,411) Corporate (21,742) 8,632	Co	Chemed onsolidated 59,201 8,946
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes	<u></u>	104,915 VITAS 56,523 127 34,156	Rot	46,327 to-Rooter 24,420 187 15,127		(9,411) Corporate (21,742) 8,632 (11,956)	Co	Chemed onsolidated 59,201 8,946 37,327
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation	<u></u>	104,915 VITAS 56,523 127 34,156 11,909	Rot	46,327 to-Rooter 24,420 187 15,127 5,826		(9,411) Corporate (21,742) 8,632 (11,956) 313	Co	Chemed onsolidated 59,201 8,946 37,327 18,048
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA	<u></u>	104,915 VITAS 56,523 127 34,156 11,909	Rot	46,327 to-Rooter 24,420 187 15,127 5,826		(9,411) Corporate (21,742) 8,632 (11,956) 313	Co	Chemed onsolidated 59,201 8,946 37,327 18,048
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA Add/(deduct):	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253 104,968	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707 127,229
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA Add/(deduct): Legal expenses of OIG investigation	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388 45,948		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707 127,229 390
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA Add/(deduct): Legal expenses of OIG investigation Expenses of class action litigation	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253 104,968	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066 (23,687)	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707 127,229 390 427
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA Add/(deduct): Legal expenses of OIG investigation Expenses of class action litigation Long-term incentive compensation	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253 104,968	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388 45,948		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066 (23,687) - 1,799	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707 127,229 390 427 1,799
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA Add/(deduct): Legal expenses of OIG investigation Expenses of class action litigation Long-term incentive compensation Stock option expense	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253 104,968	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388 45,948 - 427 -		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066 (23,687)	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707 127,229 390 427 1,799 6,365
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA Add/(deduct): Legal expenses of OIG investigation Expenses of class action litigation Long-term incentive compensation Stock option expense Advertising cost adjustment	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253 104,968 390 - -	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388 45,948 - 427 - (1,639)		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066 (23,687) - - - 1,799 6,365	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707 127,229 390 427 1,799 6,365 (1,639)
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA Add/(deduct): Legal expenses of OIG investigation Expenses of class action litigation Long-term incentive compensation Stock option expense Advertising cost adjustment Interest income	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253 104,968 390 - - (172)	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388 45,948 - 427 - (1,639) (37)		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066 (23,687) - - - - - - - - - - - - - - - - - - -	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707 127,229 390 427 1,799 6,365
Intercompany interest income/(expense) Adjusted EBITDA For the nine months ended September 30, 2010 Net income/(loss) Add/(deduct): Interest expense Income taxes Depreciation Amortization EBITDA Add/(deduct): Legal expenses of OIG investigation Expenses of class action litigation Long-term incentive compensation Stock option expense Advertising cost adjustment	<u></u>	104,915 VITAS 56,523 127 34,156 11,909 2,253 104,968 390 - -	Rot	46,327 to-Rooter 24,420 187 15,127 5,826 388 45,948 - 427 - (1,639)		(9,411) Corporate (21,742) 8,632 (11,956) 313 1,066 (23,687) - - - 1,799 6,365	Co	Chemed onsolidated 59,201 8,946 37,327 18,048 3,707 127,229 390 427 1,799 6,365 (1,639)

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# CHEMED CORPORATION AND SUBSIDIARY COMPANIES OPERATING STATISTICS FOR VITAS SEGMENT (unaudited)

OPERATING STATISTICS	Th	ree Months End 2011	ed Sept	tember 30, 2010		Nine Months Ende 2011	d Sep	tember 30, 2010
Net revenue (\$000)								
Homecare	\$	184,155	\$	169,306	\$	529,874	\$	490,044
Inpatient		28,292		25,963		82,861		78,244
Continuous care		40,113	_	38,812		117,950		113,588
Total before Medicare cap allowance	\$	252,560	\$	234,081	\$	730,685	\$	681,876
Medicare cap allowance		384		(117)		1,027		1,666
Total	\$	252,944	\$	233,964	\$	731,712	\$	683,542
Net revenue as a percent of total								
before Medicare cap allowance								
Homecare		72.9%		72.3%		72.5%		71.8%
Inpatient		11.2		11.1		11.3		11.5
Continuous care		15.9	_	16.6		16.2		16.7
Total before Medicare cap allowance		100.0		100.0		100.0		100.0
Medicare cap allowance		0.2	_	(0.1)		0.1		0.2
Total		100.2%		99.9%		100.1%		100.2%
Average daily census (days)								
Homecare		9,485		8,586		9,185		8,350
Nursing home		3,118		3,250		3,062		3,212
Routine homecare		12,603		11,836	_	12,247		11,562
Inpatient		456		425		451		433
Continuous care		599	_	596		601		595
Total		13,658		12,857		13,299		12,590
Total Admissions		14,879		14,483		45,971		43,750
Total Discharges		14,682		14,076		45,104		42,767
Average length of stay (days)		80.1		78.2		78.7		77.1
Median length of stay (days)		15.0		15.0		14.0		14.0
ADC by major diagnosis								
Neurological		34.3%		33.4%		34.4%		33.2%
Cancer		17.5		18.5		17.7		18.4
Cardio		11.3		11.9 6.5		11.6		11.9
Respiratory Other		6.6 30.3		6.5 29.7		6.8 29.5		6.6 29.9
Total				100.0%		<u> </u>		100.0%
		100.0%		100.0%	_	100.0%		100.0%
Admissions by major diagnosis		10.00/		10.40/		10.00/		10.000
Neurological		19.0%		18.4%		19.3%		18.6%
Cancer Cardio		34.7 10.4		35.8 11.1		33.1 10.9		34.6 11.3
Respiratory		7.8		7.5		8.5		8.1
Other		28.1		27.2		28.2		27.4
Total		100.0%		100.0%		100.0%		100.0%
		100.0 /0		100.070	—	100.070		100.070
Direct patient care margins Routine homecare		52.4%		52.7%		52.0%		52.2%
Inpatient		52.470 12.4		12.3		52.0% 12.9		13.3
Continuous care		20.7		21.1		20.5		21.0
Homecare margin drivers (dollars per patient day)		2017		21.1		2010		21.0
Labor costs	\$	53.13	\$	51.97	\$	53.88	\$	52.79
Drug costs		8.26		7.89		8.14		7.78
Home medical equipment		6.64		6.54		6.65		6.71
Medical supplies		2.81		2.66		2.80		2.53
Inpatient margin drivers (dollars per patient day)								
Labor costs	\$	312.72	\$	304.42	\$	310.25	\$	297.63
Continuous care margin drivers (dollars per patient day)								
Labor costs	\$	555.63	\$	536.83	\$	550.09	\$	531.14
Bad debt expense as a percent of revenues		0.8%		0.9%		0.7%		0.9%
Accounts receivable								
Days of revenue outstanding- excluding unapplied Medicare		20 0		20.7				
payments		38.9		39.7		n.a.		n.a.
Days of revenue outstanding- including unapplied Medicare payments		34.6		34.9		n.a.		n.a.
pajmento		57.0		57.7		11.4.		11.a.

#### Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995 Regarding Forward-Looking Information

Certain statements contained in this report are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believe", "expect", "hope", "anticipate", "plan" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. These forward-looking statements are based on current expectations and assumptions and involve various known and unknown risks, uncertainties, contingencies and other factors, which could cause Chemed's actual results to differ from those expressed in such forward-looking statements. Variances in any or all of the risks, uncertainties, contingencies, and other factors from our assumptions could cause actual results to differ materially from these forward-looking statements and trends. In addition, our ability to deal with the unknown outcomes of these events, many of which are beyond our control, may affect the reliability of projections and other financial matters. Investors are cautioned that such forward-looking statements are subject to inherent risk and there are no assurances that the matters contained in such statements will be achieved. Chemed does not undertake and specifically disclaims any obligation to publicly update or revise any forward-looking statements, whether as a result of a new information, future events or otherwise.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our primary market risk exposure relates to interest rate risk exposure through variable interest rate borrowings. At September 30, 2011, we had no variable rate debt outstanding. At September 30, 2011, the fair value of the Notes approximates \$186.0 million which have a face value of \$187.0 million.

#### Item 4. Controls and Procedures

We carried out an evaluation, under the supervision of our President and Chief Executive Officer and with the participation of the Executive Vice President and Chief Financial Officer and the Vice President and Controller, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the President and Chief Executive Officer, Executive Vice President and Chief Financial Officer and Vice President and Controller have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report. There has been no change in our internal control over financial reporting that occurred during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II OTHER INFORMATION

#### Item 1. Legal Proceedings

For information regarding the Company's legal proceedings, see note 11, Legal and Regulatory Matters, under Part I, Item I of this Quarterly Report on Form 10-Q.

# Item 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in the Company's most recent Annual Report on Form 10-K.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

# Item 2(c). Purchases of Equity Securities by Issuer and Affiliated Purchasers

The following table shows the activity related to our share repurchase programs for the first nine months of 2011:

	Total Number of Shares Repurchased	ares Price Paid Per		Cumulative Shares Repurchased Under the Program	Dollar Amount Remaining Under The Program	
<u>April 2007 Program</u> January 1 through January 31, 2011 February 1 through February 28, 2011 March 1 through March 31, 2011	300,513 377	\$	63.62 65.03	3,654,157 3,654,534 3,654,534	\$ \$	24,543
First Quarter Total - April 2007 Program	300,890	\$	63.62			
<i>February 2011 Program</i> January 1 through January 31, 2011 February 22, 2011 Authorization February 1 through February 28, 2011 March 1 through March 31, 2011	40,623	\$	65.03	40,623 40,623	\$ <u>\$</u>	100,000,000 97,358,313 97,358,313
First Quarter Total - February 2011 Program	40,623	\$	65.03			
April 1 through April 30, 2011 May 1 through May 31, 2011 June 1 through June 30, 2011	-	\$	- -	40,623 40,623 40,623	\$ <u>\$</u>	97,358,313 97,358,313 97,358,313
Second Quarter Total - February 2011 Program		\$	-			
July 1 through July 31, 2011 August 1 through August 31, 2011 September 1 through September 30, 2011	41,112 710,172 778,746	\$	60.15 55.51 55.02	81,735 791,907 1,570,653	\$ <u>\$</u>	94,885,576 55,460,568 12,615,182
Third Quarter Total - February 2011 Program	1,530,030	\$	55.39			

On February 22, 2011 our Board of Directors authorized \$100 million under the newly established February 2011 Repurchase Program.

# Item 3. Defaults Upon Senior Securities

None

# Item 4. Removed and reserved

# Item 5. Other Information

None

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# Item 6. Exhibits

Exhibit No.	Description
31.1	Certification by Kevin J. McNamara pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act of 1934.
31.2	Certification by David P. Williams pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act of 1934.
31.3	Certification by Arthur V. Tucker, Jr. pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act of 1934.
32.1	Certification by Kevin J. McNamara pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification by David P. Williams pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.3	Certification by Arthur V. Tucker, Jr. pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

# SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

			Chemed Corporation
			(Registrant)
Dated:	November 4, 2011	By:	Kevin J. McNamara
		_	Kevin J. McNamara
			(President and Chief Executive Officer)
Dated:	November 4, 2011	By:	David P. Williams
		_	David P. Williams
			(Executive Vice President and Chief Financial Officer)
Dated:	November 4, 2011	By:	Arthur V. Tucker, Jr.
			Arthur V. Tucker, Jr.
			(Vice President and Controller)

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#### CERTIFICATION PURSUANT TO RULES 13a-14(a)/15d-14(a) OF THE EXCHANGE ACT OF 1934

I, Kevin J. McNamara, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Chemed Corporation ("registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors or persons performing the equivalent function:

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2011

<u>/s/ Kevin J. McNamara</u> Kevin J. McNamara (President and Chief Executive Officer)

# CERTIFICATION PURSUANT TO RULES 13a-14(a)/15d-14(a) OF THE EXCHANGE ACT OF 1934

I, David P. Williams, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Chemed Corporation ("registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors or persons performing the equivalent function:

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2011

<u>/s/ David P. Williams</u> David P. Williams (Executive Vice President and Chief Financial Officer)

# CERTIFICATION PURSUANT TO RULES 13a-14(a)/15d-14(a) OF THE EXCHANGE ACT OF 1934

I, Arthur V. Tucker, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Chemed Corporation ("registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles,

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors or persons performing the equivalent function:

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2011

<u>/s/ Arthur V. Tucker, Jr.</u> Arthur V. Tucker, Jr. (Vice President and Controller)

# CERTIFICATION BY KEVIN J. MCNAMARA PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002.

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as President and Chief Executive Officer of Chemed Corporation ("Company"), does hereby certify that:

- 1) the Company's Quarterly Report on Form 10-Q for the quarter ending September 30, 2011 ("Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 4, 2011

<u>/s/ Kevin J. McNamara</u> Kevin J. McNamara (President and Chief Executive Officer)

# CERTIFICATION BY DAVID P. WILLIAMS PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002.

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as Executive Vice President and Chief Financial Officer of Chemed Corporation ("Company"), does hereby certify that:

- 1) the Company's Quarterly Report on Form 10-Q for the quarter ending September 30, 2011 ("Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 4, 2011

<u>/s/ David P. Williams</u> David P. Williams (Executive Vice President and Chief Financial Officer)

# CERTIFICATION BY ARTHUR V. TUCKER, JR. PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002.

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as Vice President and Controller of Chemed Corporation ("Company"), does hereby certify that:

- the Company's Quarterly Report on Form 10-Q for the quarter ending September 30, 2011 ("Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 4, 2011

<u>/s/ Arthur V. Tucker, Jr.</u> Arthur V. Tucker, Jr. (Vice President and Controller)